

From: ARCUS S.A.

**Issued on: 29 May 2012** 

**Subject:** Content of the Supervisory Board's reports to be presented at the Ordinary

General Meeting of ARCUS S.A. Shareholders

#### Current report no 15/2012

**Legal basis:** Article 56(1) point 2 of the Act on Public Offering – Current and Periodic Information

#### **Report content:**

In addition to current reports No 12/2012 and 13/2012 as regards convening the Ordinary General Meeting and draft resolutions for this General Meeting, the Management Board of ARCUS S.A. ('the Company') hereby discloses the content of ARCUS S.A. Supervisory Board's reports which will be discussed at the Ordinary General Meeting of Shareholders convened for 14 June 2012.



### Assessment of the situation of ARCUS S.A. in 2011 carried out by the Supervisory Board

The Supervisory Board of ARCUS S.A. Company with its registered office in Warsaw ('the Company'), in accordance with the corporate governance rules set forth in Part 3, point 1 of the Document: 'Code of Best Practice for WSE Listed Companies', hereby discloses the report on the assessment of the situation of the Company in 2011 carried out by the Company's Supervisory Board. In the financial year 2011, the Supervisory Board of ARCUS S.A. monitored the implementation of the Company's strategy as regards:

- implementation of budget assumptions,
- the Company's development strategy,
- assessment of the internal control system and the system for the management of risk significant to the Company,
- potential acquisition of external entities, financed with the funds obtained from the IPO.
- investing the funds obtained by the Company from the public issue of shares until the accomplishment of the issue objectives.

The analysis of the values and indicators presented in the annual financial statement as well as in the Management Board's report on the Company's activities in 2011 allows to draw the following conclusions:

 the sales revenues of the Company amounted to PLN 153 235 000 and were lower by 21% comparing to previous year,

- the Company generated a loss on operating activities at the amount of PLN
   5 400 000 and a net loss at the amount of PLN 5 100 000,
- the balance sheet total as at the end of 2011 was equal to PLN 132 196 000 which constitutes an increase by 8% as compared to the balance sheet total as at the end of 2010.

After analyzing the Company's annual financial statement and the Management Board's report on Company's activities in 2011, the Company's Supervisory Board points out that despite the negative result, the operational situation had improved in the second half of the year. Return on sales was higher as compared to previous year, but net and operating results were below expectations, which in opinion of the Supervisory Board, was associated with the occurrence of one-off factors. Mentioned factors have been presented and described in the Management Board's report on Company's activities in 2011.

The Supervisory Board takes a positive view of the actions undertaken by the Management Board in 2011 which had contributed to: the conclusion of contracts in the field of services associated with printing outsourcing and lease; sale of multifunctional devices; increasing the generated gross margin; extending the scope of activities through the development of the Telemetry sector.

In the reporting period, the Supervisory Board – within its competences – applied the corporate governance rules applicable to joint stock companies listed on the stock exchange and set forth in the Document: 'Code of Best Practice for WSE Listed Companies'.

The Supervisory Board preformed its activities in accordance with the Rules of the Supervisory Board available on ARCUS S.A. website.

The entire Supervisory Board executed a permanent supervision over the Company's internal control system as well as over the risk management system in accordance with the minimum, required by the law, composition of the Board and lack of the audit committee. Members of the Supervisory Board received from the Company's Management Board, the regular and comprehensive information on all important

matters concerning the activities, risks associated with these activities and on methods of mentioned risks management. In terms of financial statements preparation, the internal control in the Company was exercised through the activities carried out jointly by the Financial Director (who supervised the financial and accounting policies of the Company) and the Chief Accountant. The internal control system applied by the Company is aimed at:

- ensuring the correctness of the accounting documents entered into the financial and accounting system of the Company,
- limiting an access to the system (which is associated with granted authorizations),
- adjusting the system to applied internal control procedures (with the consideration of their influence on the correctness of collected data).

Additionally, the Company applies a multi-level acceptance system for cost invoices, aimed at preventing the erroneous classification of invoices and the distortion of the financial result of the Company. The system for the control of current balances of dues applied by the Company within the internal control processes, is aimed at preventing erroneous recognition of these items in the balance sheet. Both the half-yearly and annual financial statements, in accordance with the applicable law provisions, shall be audited and reviewed by the certified auditor. In opinion of the Supervisory Board, the above described internal control system of the Company, effectively prevents the risk of an erroneous assessment of the financial position of the Company.

The Supervisory Board verified the processes performed in the Company in terms of their compliance with the applicable laws and internal regulations. The Supervisory Board exercised the supervision, among other, over the services provided by the external auditors, particularly in terms of their independency.

#### Assessment of the risk management system

In the risk management processes, the statutory bodies of the Company shall exercise the most important functions:

- the Management Board,
- the Supervisory Board.

The Supervisory Board is kept informed on the most important decisions, gives it consent and opinions on the activities of the Management Board in this regard. Members of the Management Board shall be responsible for the individual fields of the Company's activities. Monitoring of particular types of risks shall be the responsibility of Directors of individual departments, who report directly to the Members of the Management Board. Finance Department shall coordinate the risk management processes. The Management Board analyses the threats and potential risk areas in a continuous manner as well as adopts appropriate remedial measures.

Due to the nature of operating activities carried out, the Company shall be exposed to the following types of risk:

- Currency risk. The currency risk arises from the nature of import activities with regard to the goods from EUR and USD zones which are afterwards sold on the domestic market in PLN. Management of currency market shall particularly regard the process of optimization of the purchase of goods and services and payment deadlines.
- Interest rate risk. This risk applies mainly to minimizing the risk associated with the use of financial instruments (leasing, credit) for financing the long-term outsourcing agreements (e.g. lease of the equipment for clients). Available funds are invested in secure financial instruments with a maturity of up to one year.
- Credit risk. Credit risk primarily relates to such classes of assets as: receivables, loans granted, cash and bank deposits, short-term financial assets. Surplus cash is invested only in instruments and entities of high financial reliability.
- Liquidity risk. Managing the Company's liquidity covers the following areas: continuous monitoring of trade liabilities and receivables, cash flow forecasting.

The Supervisory Board positively assesses ARCUS S.A. risk management system.

#### Assessment of the internal control system

Current internal control in the Company is exercised in a continuous manner by the employees of all organizational units. Mentioned control concerns mainly the analysis of the compliance of decisions undertaken and operational activities performed, with the internal procedures. The internal control process is supervised by the Management Board, and exercised by the managers and directors of individual organizational units, particularly in the financial division. The activities ensuring the effectiveness of control mechanisms are being constantly undertaken by the Management Board. Areas which are likely to result in certain complications in future, are being identified in a continuous manner. In opinion of the Supervisory Board, the internal control system in ARCUS S.A. is functioning properly.

1. Marek Czeredys – Chairman of the Supervisory Board	
2. Dominik Czajewski – Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5 Krzysztof Raiczewski - Member of the Supervisory Board	4



# Report of the Supervisory Board on the assessment of the separate financial statement of ARCUS S.A. for the financial year ended 31 December 2011 and the Management Board's report on ARCUS S.A. activities in 2011

#### 1. Assessment of the separate financial statement for the year 2011

Pursuant to Art. 383.3 of the Commercial Companies Code, the Supervisory Board of ARCUS S.A. has carried out the assessment of:

- the separate financial statement for the year 2011 prepared in accordance with the International Financial Reporting Standards, consisting of:
  - 1. statement of financial position prepared as at 31 December 2011 with total assets and liabilities of PLN 132,196,000;
  - 2. profit and loss account for the period of 1 January 2011 31 December 2011 with a net loss at the amount of PLN 5,067,000;
  - statement of comprehensive income for the period of 1 January 2011 31
     December 2011, with total negative income of PLN 5,633,000;
  - statement of changes in equity for the period of 1 January 2011 31
     December 2011, disclosing a decrease in equity by the amount of PLN 5,409,000;
  - cash-flow statement for the period of 1 January 2011 31 December 2011, disclosing a decrease in cash by the amount of PLN 32,312,000;
  - 6. additional information and explanations;

with regard to compliance with books of account, documents and facts,

- the Management Board's report on ARCUS S.A. activities in 2011.

#### 2. Opinion and report of an entity authorized to audit the financial statements

Mazars Audyt Ltd. as an entity authorized to audit the financial statements, was selected by the Company's Management Board to audit ARCUS S.A. annual financial statement.

The Supervisory Board has reviewed the opinions and reports of certified auditors regarding the financial statement.

In accordance with the content of the opinion and the report of an entity auditing the financial statement for the year 2011, the Company's financial statement covering the numerical data and relevant explanations, presents truly and clearly all the information significant for the assessment of the financial position of ARCUS S.A. as at 31 December 2011 as well as its financial result for the financial year ended 31 December 2011.

In accordance with the content of the opinion of the independent certified auditor, the financial statement has been prepared, in all material respects, in accordance with accounting principles arising from the International Accounting Standards, International Financial Reporting Standards and associated interpretations announced in the form of the European Commission's regulations, and in the matters not regulated by mentioned Standards – in accordance with the Accounting Act and implementation regulations issued under this Act as well as on the basis of properly kept books of account.

In accordance with the opinion of the independent certified auditor, the financial statement complies with the law provisions and the provisions of the Company's Articles of Association affecting the content of the financial statement.

In opinion of the independent certified auditor, the report on the activities of ARCUS S.A. is complete within the meaning of Art. 49.2 of the Accounting Act and the information included in this report shall comply with the audited consolidated financial statement and shall be in line with the provisions of the Regulation of the Minister of Finance of 19 February 2009 on current and periodic information published by issuers of securities and on conditions for recognition as equivalent of the information required by laws of non-European Union member states (2009 Journal of Laws No. 33, item 259, as amended). The auditor pointed out that consideration should be given to the dispute between ARCUS S.A. and Zakład Ubezpieczeń Społecznych (the Social Insurance Institution) described in detail in the financial statement.

#### 1. The Management and Supervisory Board

#### The Management Board

As at 1 January 2011, the Company's Management Board was composed of:

- Wojciech Kruszyński President of the Management Board,
- Konrad kowalczuk Vice-President of the Management Board,
- Wiktor Różański Vice-President of the Management Board.

On 12 January 2011, the Supervisory Board of ARCUS S.A. accepted the resignation of Mr Konrad Kowalczuk as Vice-President of the Management Board and dismissed him from his position. As from 13 January 2011 until 1 March 2011, the function of the Vice-President of the Management Board was performed by Mr Włodzimierz Stasiak.

On 26 May 2011 at the closed meeting of the Company's Supervisory Board, in accordance with the expiration of term of office of the Company's Management Board Members, the Supervisory Board resolved to appoint to the composition of the Management Board, for the joint three-year term of office:

1. Mr Michał Czeredys – as President of the Company's Management Board,

2. Mr Wojciech Kruszyński – as Vice-President of the Company's Management Board.

On 20 July 2011 Mr Wojciech Kruszyński submitted to the Company's Supervisory Board and the President of ARCUS S.A. Management Board, his resignation as a Vice-President of the Management Board. Mentioned resignation came into force as from 29 July 2011 (current report no 23/2011 of 20 July 2011).

As at 31 December 2011, and as at the day of the report hereof publication, the composition of the Management Board was as follows:

- Michał Czeredys – President of the Management Board.

#### The Supervisory Board

In accordance with ARCUS S.A. Articles of Association, the Company's Supervisory Board shall be composed of 5 to 10 members. As at 1 January 2011, the composition of the Supervisory Board was as follows:

- Elżbieta Niebisz Chairperson of the Supervisory Board,
- Tadeusz Janusiewicz Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Ryszard Barski Member of the Supervisory Board.

Changes to the composition of the Supervisory Board after 1 January 2011.

On 26 May 2011, during the Ordinary General Meeting of Shareholders, on the basis of the Resolution No 20, in accordance with the expiration of a three-year term of office, all Members of the Supervisory Board, that is: Mrs. Elżbieta Niebisz, Mr. Michał Słoniewski, Mr. Tadeusz Janusiewicz, Mr. Sławomir Jakszuk and Mr. Ryszard Barski were dismissed from their functions in the Supervisory Board. At the same time, mentioned Ordinary General Meeting of Shareholders, on the basis of the

Resolution No 21 determined the number of Members of the Supervisory Board of the next term of office.

The Ordinary General Meeting of ARCUS S.A. Shareholders resolved to appoint five persons (for the three-year term of office) to the composition of the Supervisory Board. Mentioned term of office started on 26 May 2011. The following persons had been appointed to the composition of the Supervisory Board:

- Mr Marek Czeredys,
- Mr Dominik Czajewski,
- Mr Ryszard Barski,
- Mr Sławomir Jakszuk.
- Mr Michał Słoniewski.

On the basis of the Resolution No 27, the Ordinary General Meeting of Shareholders resolved to appoint Mr Marek Czeredys as Chairman of the Supervisory Board.

On 2 September 2011 Mr Ryszard Barski submitted his resignation as a Member of the Supervisory Board.

The Extraordinary General Meeting of ARCUS S.A. Shareholders held on 11 October 2011, on the basis of the Resolution No 3, resolved to appoint Mr. Krzysztof Rajczewski to the composition of the Supervisory Board.

As at 31 December 2011, and as at the day of the report hereof publication, the composition of the Supervisory Board was as follows:

- Marek Czeredys Chairman of the Supervisory Board,
- Dominik Czajewski Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Krzysztof Rajczewski Member of the Supervisory Board.

## 2. Conclusions arising from the assessment of the financial statement of ARCUS S.A. for the year 2011 and the Management Board's report on ARCUS S.A. activities in 2011

The Supervisory Board, after reviewing the Company's financial statement for the year 2011 and on the basis of the content of the opinion and the report of the certified auditor, states that the data contained in ARCUS S.A. annual financial statement present truly and clearly the financial position of ARCUS S.A. and reliably reflect all the information significant for the assessment of the economic result, profitability and cash flow in the audited period. Financial information included in the Management Board's report on the Company's activities in 2011 derives directly from the audited annual financial statement and complies with this statement.

The analysis of the values and indicators presented in the annual financial statement as well as in the Management Board's report on the Company's activities in 2011 allows to draw the following conclusions:

- the sales revenues of the Company amounted to PLN 153 235 000 and were lower 21% comparing to previous year,
- the Company generated a loss on operating activities at the amount of PLN 5 422 000,
- the Company's net loss amounted to PLN 5 067 000 comparing to the net profit at the amount of PLN 2 255 000 in 2010,
- the balance sheet total as at the end of 2011 was equal to PLN 132 196 000 which constitutes an increase by 8% as compared to the balance sheet total as at the end of 2010.

After analyzing the Company's annual financial statement and the Management Board's report on Company's activities in 2011, the Company's Supervisory Board points out that despite the negative result, the operational situation is improving. The Supervisory Board takes a positive view of the actions undertaken by the Management Board in 2011 consisting in: decreasing the operating costs, improving

the sales profitability, changing the incentive programs for employees, extending the scope of activities through the development of the Telemetry sector.

A negative result is largely due to one-off events such as: inventory reserve, severance payments, amount charged to costs, etc. The company records a high level of liquidity and solvency.

The Supervisory Board gave its opinion on the ongoing implementation of the investment policy and strategy of the Company with particular consideration of the market research with regard to the acquisition of companies offering transmission or telemetry services and IT high value-added services.

In 2011, the Company acquired Docusoft Ltd. and, as a consequence, the rights to specialized software – Vario.

### 3. The Supervisory Board's position on ARCUS S.A. compliance with corporate governance rules

The Supervisory Board states, that ARCUS S.A. complies with all corporate governance rules published in the Document: "Code of Best Practice for WSE Listed Companies" and approved by the Warsaw Stock Exchange Supervisory Board. Mentioned Code constitutes an annex to the Resolution No 17/1249/2010 of the WSE Supervisory Board of 19 May 2010.

#### 4. Distribution of profit for the financial year 2011

The Supervisory Board reviewed the proposal of ARCUS S.A. Management Board as regards the coverage of loss for 2011 with the future profits of the Company.

#### 5. The Supervisory Board requests:

The Company's Supervisory Board requests the Ordinary General Meeting of ARCUS S.A. Shareholders to:

- approve the Management Board's report on the Company's activities in 2011,
- approve the annual financial statement of ARCUS S.A. for the year 2011,
- approve the proposal of ARCUS S.A. Management Board as regards the coverage of loss for 2011 with the future profits of the Company.

Marek Czeredys – Chairman of the Supervisory Board	
2. Dominik Czajewski - Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5. Krzysztof Rajczewski - Member of the Supervisory Board	



## Report of the Supervisory Board on the results of the assessment of the proposal of ARCUS S.A. Management Board as regards the coverage of loss for the financial year ended 31 December 2011

On the basis of Art. 382.3 of the Commercial Companies Code, the Supervisory Board of ARCUS S.A. ('the Company') assessed the proposal (submitted on 8 May 2012) of the Company's Management Board as regards the coverage of loss for 2011 at the amount of PLN 5 066 991.15 with the future profits of the Company.

After reviewing the Company's financial statement for the year 2011 and the content of the opinion and the report of the certified auditor on the audit of this financial statement, as well as having regard to the analysis of the situation and development prospects of the Company, the Supervisory Board accepted the opinion of the Management Board justifying the proposal submitted and decided to recommend it to the Shareholders.

Marek Czeredys – Chairman of the Supervisory Board	
2. Dominik Czajewski - Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5. Krzysztof Rajczewski - Member of the Supervisory Board	



## Assessment of the situation of ARCUS Capital Group in 2011 carried out by the Supervisory Board

The Supervisory Board of ARCUS S.A. Company with its registered office in Warsaw ('the Company'), in accordance with the corporate governance rules set forth in Part 3, point 1 of the Document: 'Code of Best Practice for WSE Listed Companies', hereby discloses the report on the assessment of the situation of the Capital Group in 2011 carried out by the Company's Supervisory Board. In the financial year 2011, the Supervisory Board of ARCUS S.A. monitored the implementation of the Capital Group's strategy as regards:

- implementation of budget assumptions,
- the Capital Group's development strategy,
- assessment of the internal control system and the system for the management of risk significant to the Capital Group,
- •use of the potential and effects of synergy within the Group,
- potential acquisition of external entities, financed with the funds obtained from the IPO.
- investing the funds held by the Capital Group.

In 2011, the Capital Group was extended as a result of the acquisition of Docusoft Ltd. which was in line with the Group's strategy. Mentioned acquisition enabled the extension of the Group's functionality by the acquired software – Vario – aimed at documentation workflow management.

The analysis of the values and indicators presented in the annual financial statement as well as in the Management Board's report on the Capital Group's activities in 2011 allows to draw the following conclusions:

- the sales revenues of the Capital Group amounted to PLN 160 382 000 and were lower by 19% comparing to previous year,
- the Capital Group generated a loss on operating activities at the amount of PLN 7 600 000 and a net loss at the amount of PLN 7 300 000,
- the balance sheet total as at the end of 2011 was equal to PLN 135 739 000 which constitutes an increase by 8.8% as compared to the balance sheet total as at the end of 2010.

After analyzing the Capital Group's annual financial statement and the Management Board's report on Capital Group's activities in 2011, the Supervisory Board points out that despite the negative result, the operational situation had improved in the second half of the year. Return on sales was higher as compared to previous year, but the net and operating results were below expectations, which in opinion of the Supervisory Board, was associated with the occurrence of one-off factors. Mentioned factors have been presented and described in the Management Board's report on the Group's activities in 2011.

The Supervisory Board takes a positive view of the actions undertaken by the Management Board in 2011 which had contributed to the conclusion of contracts in the field of: services associated with printing outsourcing and lease; sale of multifunctional devices; increasing the generated gross margin; extending the scope of activities through the development of the Telemetry sector.

In the reporting period, the Supervisory Board – within its competences – applied the corporate governance rules applicable to joint stock companies listed on the stock exchange and set forth in the Document: 'Code of Best Practice for WSE Listed Companies'.

The Supervisory Board preformed its activities in accordance with the Rules of the Supervisory Board available on ARCUS S.A. website.

The entire Supervisory Board executed a permanent supervision over the Group's internal control system as well as over the risk management system in accordance with the minimum, required by the law, composition of the Board and lack of the audit committee. The members of the Supervisory Board received from the Group's Management Board, the regular and comprehensive information on all important matters concerning the activities, risks associated with these activities and on methods of mentioned risks management. In terms of financial statements preparation, the internal control in the Group was exercised through the activities carried out jointly by the Financial Director (who supervised the financial and accounting policies of the Group) and the Chief Accountant. The internal control system applied by the Group is aimed at:

- ensuring the correctness of the accounting documents entered into the financial and accounting system,
- limiting an access to the system (which is associated with granted authorizations),
- adjusting the system to applied internal control procedures (with the consideration of their influence on the correctness of collected data).

Additionally, the Group applies a multi-level acceptance system for cost invoices, aimed at preventing the erroneous classification of invoices and the distortion of the financial result of the Group. The system for the control of the current balances of dues applied by the Group within the internal control processes, is aimed at preventing the erroneous recognition of these items in the balance sheet. Both the half-yearly and annual financial statements, in accordance with the applicable law provisions, shall be audited and reviewed by the certified auditor. In opinion of the Supervisory Board, the above described internal control system of the Group, effectively prevents the risk of an erroneous assessment of the financial position of the Group.

The Supervisory Board verified the processes performed in the Group in terms of their compliance with the applicable laws and internal regulations. The Supervisory Board exercised the supervision, among other, over the services provided by the external auditors, particularly in terms of their independency.

#### Assessment of the risk management system

In the risk management processes, the statutory bodies of the Group's entities shall exercise the most important functions:

- the Management Board,
- the Supervisory Board.

The Supervisory Board is kept informed on the most important decisions and gives it consent and opinions on the activities of the Management Board in this regard. Members of the Management Board shall be responsible for the individual fields of activities. Monitoring of particular types of risks shall be the responsibility of Directors of individual departments, who report directly to the Members of the Management Board. Finance Department shall coordinate the risk management processes. The Management Board analyses the threats and potential risk areas in a continuous manner as well as adopts appropriate remedial measures.

Due to the nature of operating activities carried out, the Capital Group shall be exposed to the following types of risk:

- Currency risk. The currency risk arises from the nature of import activities with regard to the goods from EUR and USD zones which are afterwards sold on the domestic market in PLN. Management of currency market shall particularly regard the process of optimization of the purchase of goods and services and payment deadlines.
- Interest rate risk. This risk applies mainly to minimizing the risk associated with the use of financial instruments (leasing, credit) for financing the long-term outsourcing agreements (e.g. lease of the equipment for clients). Available funds are invested in secure financial instruments with a maturity of up to one year.
- Credit risk. Credit risk primarily relates to such classes of assets as: receivables, loans granted, cash and bank deposits, short-term financial assets. The surplus cash is invested only in instruments and entities of high financial reliability.

 Liquidity risk. Managing the Company's liquidity covers the following areas: continuous monitoring of trade liabilities and receivables, cash flow forecasting.

The Supervisory Board positively assesses ARCUS S.A. Capital Group's risk management system.

#### Assessment of the internal control system

The current internal control in the Group is exercised in a continuous manner by the employees of all organizational units. Mentioned control concerns mainly the analysis of the compliance of decisions undertaken and operational activities performed with the internal procedures. The internal control process is supervised by the Group's Management Board, and exercised by the managers and directors of individual organizational units, particularly in the financial division. The activities ensuring the effectiveness of control mechanisms are being constantly undertaken by the Group's Management Board. The areas which are likely to result in certain complications in future, are being identified in a continuous manner. In opinion of the Supervisory Board, the internal control system in ARCUS S.A. Capital Group is functioning properly.

<ol> <li>Marek Czeredys – Chairman of the Supervisory Board</li> </ol>	
2. Dominik Czajewski – Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5 Krzysztof Raiczewski - Member of the Supervisory Board	1



# Report of the Supervisory Board on the assessment of the financial statement of ARCUS S.A. Capital Group for the financial year ended 31 December 2011 and the Management Board's report on ARCUS S.A. Capital Group's activities in 2011

1. Assessment of the consolidated financial statement for the year 2011

#### **Structure of ARCUS Capital Group**

ARCUS Capital Group is composed of:

- ARCUS S.A. Dominant Entity with its registered office in Warsaw. The company is recorded by the District Court for the Capital City of Warsaw (XII Commercial Department of the National Court Register) in the register of entrepreneurs under the number KRS 0000271167. The development of comprehensive integrated document and correspondence management systems shall be the core business activity of the Company.
- T-matic Systems Ltd. with its registered office in Warsaw. The company is recorded by the District Court for the Capital City of Warsaw (XIII Commercial Department of the National Court Register) in the register of entrepreneurs under the number KRS 0000265460. Provision of telematic services for the passenger and freight transportation, power sector, heat engineering, gas and waterworks industry shall be the core business activity of the Company. ARCUS S.A. holds 55% of stakes in T-matic.
- Docusoft Ltd. with its registered office in Bielsko-Biała at 153 Warszawska
   Street. The company is recorded by the District Court for the City of Bielsko-

Biała (VIII Commercial Department of the National Court Register) in the register of entrepreneurs under the number KRS 0000204275. Manufacture of software and implementation of workflow management system shall be the core business activity of the Company. This subsidiary is subject to consolidation as from 24 May 2011.

Pursuant to Art. 382.3 of the Commercial Companies Code, the Supervisory Board of ARCUS S.A. has carried out the assessment of:

- the consolidated financial statement for the year 2011 prepared in accordance with the International Financial Reporting Standards, consisting of:
  - consolidated statement of financial position prepared as at 31 December 2011 with total assets and liabilities of PLN 135,739,000;
  - consolidated profit and loss account for the period of 1 January 2011 31
     December 2011 with a net loss attributable to the shareholders of a Dominant Entity at the amount of PLN 6,206,000;
  - consolidated statement of comprehensive income for the period of 1 January
     2011 31 December 2011, with total negative income (attributable to the shareholders of a Dominant Entity) of PLN 5,633,000;
  - statement of changes in consolidated equity for the period of 1 January 2011 –
     December 2011, disclosing a decrease in equity by the amount of PLN 7,238,000;
  - consolidated cash-flow statement for the period of 1 January 2011 31
     December 2011, disclosing a decrease in cash by the amount of PLN 30,643,000;
  - 6. additional information and explanations;

with regard to compliance with books of account, documents and facts,

- the Management Board's report on ARCUS S.A. Capital Group's activities in 2011.

#### 2. Opinion and report of an entity authorized to audit the financial statements

Mazars Audyt Ltd. as an entity authorized to audit the financial statements, was selected by the Company's Management Board to audit ARCUS S.A. Capital Group's annual financial statement.

The Supervisory Board has reviewed the opinions and reports of certified auditors regarding the financial statement.

In accordance with the content of the opinion and the report of an entity auditing the financial statement for the year 2011, the Capital Group's financial statement covering the numerical data and relevant explanations, presents truly and clearly all the information significant for the assessment of the financial position of ARCUS S.A. Capital Group as at 31 December 2011 as well as its financial result for the financial year ended 31 December 2011.

In accordance with the content of the opinion of the independent certified auditor, the financial statement has been prepared, in all material respects, in accordance with accounting principles arising from the International Accounting Standards, International Financial Reporting Standards and associated interpretations announced in the form of the European Commission's regulations, and in the matters not regulated by mentioned Standards – in accordance with the Accounting Act and implementation regulations issued under this Act.

In accordance with the opinion of the independent certified auditor, the financial statement complies with the law provisions affecting the content of the consolidated financial statement.

In opinion of the independent certified auditor, the report on activities of ARCUS S.A. Capital Group is complete within the meaning of Art. 49.2 of the Accounting Act and the information included in this report shall comply with the audited consolidated financial statement and shall be in line with the provisions of the Regulation of the Minister of Finance of 19 February 2009 on current and periodic information published by issuers of securities and on conditions for recognition as equivalent of

the information required by laws of non-European Union member states (2009 Journal of Laws No. 33, item 259, as amended). The auditor pointed out that consideration should be given to the dispute between ARCUS S.A. and Zakład Ubezpieczeń Społecznych (the Social Insurance Institution) described in detail in the financial statement.

#### 1. The Management and Supervisory Board

#### The Management Board

As at 1 January 2011, ARCUS S.A. (Dominant Entity) Management Board was composed of:

- Wojciech Kruszyński President of the Management Board,
- Konrad kowalczuk Vice-President of the Management Board,
- Wiktor Różański Vice-President of the Management Board.

On 12 January 2011, the Supervisory Board of ARCUS S.A. accepted the resignation of Mr Konrad Kowalczuk as Vice-President of the Management Board and dismissed him from his position. As from 13 January 2011 until 1 March 2011, the function of the Vice-President of the Management Board was performed by Mr Włodzimierz Stasiak.

On 26 May 2011 at the closed meeting of the Company's Supervisory Board, in accordance with the expiration of term of office of the Company's Management Board Members, the Supervisory Board resolved to appoint to the composition of the Management Board, for the joint three-year term of office:

- 1. Mr Michał Czeredys as President of the Company's Management Board,
- 2. Mr Wojciech Kruszyński as Vice-President of the Company's Management Board.

On 20 July 2011 Mr Wojciech Kruszyński submitted to the Company's Supervisory Board and the President of ARCUS S.A. Management Board, his resignation as a

Vice-President of the Management Board. Mentioned resignation came into force as from 29 July 2011 (current report no 23/2011 of 20 July 2011).

As at 31 December 2011, and as at the day of the report hereof publication, the composition of the Management Board was as follows:

- Michał Czeredys - President of the Management Board.

#### The Supervisory Board

In accordance with ARCUS S.A. Articles of Association, the Company's Supervisory Board shall be composed of 5 to 10 members. As at 1 January 2011, the composition of the Supervisory Board was as follows:

- Elżbieta Niebisz Chairperson of the Supervisory Board,
- Tadeusz Janusiewicz Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Ryszard Barski Member of the Supervisory Board.

Changes to the composition of the Supervisory Board after 1 January 2011.

On 26 May 2011, during the Ordinary General Meeting of Shareholders, on the basis of the Resolution No 20, in accordance with the expiration of a three-year term of office, all Members of the Supervisory Board, that is: Mrs. Elżbieta Niebisz, Mr. Michał Słoniewski, Mr. Tadeusz Janusiewicz, Mr. Sławomir Jakszuk and Mr. Ryszard Barski were dismissed from their functions in the Supervisory Board. At the same time, mentioned Ordinary General Meeting of Shareholders, on the basis of the Resolution No 21 determined the number of Members of the Supervisory Board of the next term of office.

The Ordinary General Meeting of ARCUS S.A. Shareholders resolved to appoint five persons (for the three-year term of office) to the composition of the Supervisory

Board. Mentioned term of office started on 26 May 2011. The following persons had been appointed to the composition of the Supervisory Board:

- Mr Marek Czeredys,
- Mr Dominik Czajewski,
- Mr Ryszard Barski,
- Mr Sławomir Jakszuk,
- Mr Michał Słoniewski.

On the basis of the Resolution No 27, the Ordinary General Meeting of Shareholders resolved to appoint Mr Marek Czeredys as Chairman of the Supervisory Board.

On 2 September 2011 Mr Ryszard Barski submitted his resignation as a Member of the Supervisory Board.

The Extraordinary General Meeting of ARCUS S.A. Shareholders held on 11 October 2011, on the basis of the Resolution No 3, resolved to appoint Mr. Krzysztof Rajczewski to the composition of the Supervisory Board.

As at 31 December 2011, and as at the day of the report hereof publication, the composition of the Supervisory Board was as follows:

- Marek Czeredys Chairman of the Supervisory Board,
- Dominik Czajewski Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Krzysztof Rajczewski Member of the Supervisory Board.

#### 2. The Management and Supervisory Board of T-matic System Ltd.

#### The Management Board

As at 1 January 2011, the Management Board was composed of:

- Grzegorz Szyszka President of the Management Board,
- Maciej Komorowski Vice-President of the Management Board,
- Adam Zalewski Vice-President of the Management Board,
- Konrad Kowalczuk Vice-President of the Management Board.

In accordance with the Shareholders' Resolution of 3 March 2011, the following persons were dismissed from their positions in the Company's Management Board:

- Adam Zalewski Vice-President of the Management Board,
- Konrad Kowalczuk Vice-President of the Management Board.

In accordance with the Shareholders' Resolution of 1 September 2011, Grzegorz Szyszka was dismissed from his position in the Company's Management Board.

As at 31 December 2011, the composition of the Management Board of the Company was as follows:

- Maciej Komorowski – President of the Management Board.

In accordance with the Shareholders' Resolution of 19 April 2011, the following persons were appointed to the composition of the Management Board:

- Marek Multan Vice-President of the Management Board,
- Jacek Kaźmierczak Vice-President of the Management Board.

As at the day of the financial statement preparation, the composition of the Management Board of the Company was as follows:

- Maciej Komorowski President of the Management Board,
- Marek Multan Vice-President of the Management Board,
- Jacek Kaźmierczak Vice-President of the Management Board.

#### The Supervisory Board

The Supervisory Board hasn't been appointed in T-matic Systems Ltd.

#### 3. The Management and Supervisory Board of Docusoft Ltd.

#### The Management Board

As at 1 January 2011, 31 December 2011 and as at the day of the financial statement preparation, the composition of the Management Board of the Company was as follows:

- Andrzej Nycz – President of the Management Board.

#### The Supervisory Board

The Supervisory Board hasn't been appointed in Docusoft Ltd.

## 4. Conclusions arising from the assessment of the financial statement of ARCUS S.A. Capital Group for the year 2011 and the Management Board's report on ARCUS S.A. Capital Group's activities in 2011

The Supervisory Board, after reviewing the Capital Group's financial statement for the year 2011 and on the basis of the content of the opinion and the report of the certified auditor, states that the data included in ARCUS S.A. Capital Group's annual financial statement present truly and clearly the financial position of the Group and reliably reflect all the information significant for the assessment of the economic result, profitability and cash flow in the audited period. Financial information included in the Management Board's report on the Capital Group's activities in 2011 derives directly from the audited annual financial statement and complies with this statement.

The analysis of the values and indicators presented in the annual financial statement as well as in the Management Board's report on the Capital Group's activities in 2011 allows to draw the following conclusions:

- the sales revenues of the Capital Group amounted to PLN 160 382 000 and were lower by 19% comparing to previous year,
- the Capital Group generated a loss on operating activities at the amount of PLN 7 632 000.
- the Capital Group's net loss attributable to the Shareholders of a Dominant Entity amounted to PLN 6 206 000,
- the balance sheet total as at the end of 2011 was equal to PLN 135 739 000
  which constitutes an increase by 9% as compared to the balance sheet total
  as at the end of 2010.

After analyzing the Group's annual financial statement and the Management Board's report on Group's activities in 2011, the Supervisory Board points out that despite the negative result, the operational situation is improving. The Supervisory Board takes a positive view of the actions undertaken in 2011 consisting in: decreasing the operating costs, improving the sales profitability, changing the incentive programs for employees, extending the scope of activities through the development of the Telemetry sector.

A negative result is largely due to one-off events such as: inventory reserve, severance payments, amount charged to costs, etc. as well as high costs of the development and establishing HR Department in a subsidiary – T-matic Systems Ltd. The Group records a high level of liquidity and solvency.

The Supervisory Board gave its opinion on the ongoing implementation of the investment policy and strategy of the Group with particular consideration of the market research with regard to the acquisition of companies offering transmission or telemetry services and IT high value-added services.

In 2011, the Group acquired Docusoft Ltd. and, as a consequence, the rights to specialized software – Vario.

#### **5. The Supervisory Board requests:**

The Company's Supervisory Board requests the Ordinary General Meeting of ARCUS S.A. Shareholders to:

- approve the Management Board's report on ARCUS S.A. Capital Group's activities in 2011,
- approve the annual financial statement of ARCUS S.A. Capital Group for the year 2011

Marek Czeredys – Chairman of the Supervisory Board	
2. Dominik Czajewski - Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5. Krzysztof Rajczewski - Member of the Supervisory Board	



### Report on the activities of ARCUS S.A. Supervisory Board in 2011

In accordance with Part 3, point 1.2 of the Document: 'Code of Best Practice for WSE Listed Companies' effective from 1 January 2008 (currently an appendix to the Resolution No 17/1249/2010 of the Warsaw Stock Exchange Supervisory Board of 19 May 2010) which reflect the corporate governance principles applicable to the WSE listed companies, ARCUS S.A. Supervisory Board hereby discloses to ARCUS S.A. Shareholders the report on its activities in the reporting period ended 31 December 2011.

#### The Supervisory Board

In accordance with ARCUS S.A. Articles of Association, the Company's Supervisory Board shall be composed of 5 to 10 members. As at 1 January 2011, the composition of the Supervisory Board was as follows:

- Elżbieta Niebisz Chairperson of the Supervisory Board,
- Tadeusz Janusiewicz Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Ryszard Barski Member of the Supervisory Board.

Changes to the composition of the Supervisory Board after 1 January 2011.

On 26 May 2011, during the Ordinary General Meeting of Shareholders, on the basis of the Resolution No 20, in accordance with the expiration of a three-year term of office, all Members of the Supervisory Board, that is: Mrs. Elżbieta Niebisz, Mr. Michał Słoniewski, Mr. Tadeusz Janusiewicz, Mr. Sławomir Jakszuk and Mr. Ryszard Barski were dismissed from their functions in the Supervisory Board. At the same

time, mentioned Ordinary General Meeting of Shareholders, on the basis of the Resolution No 21 determined the number of Members of the Supervisory Board of the next term of office.

The Ordinary General Meeting of ARCUS S.A. Shareholders resolved to appoint five persons (for the three-year term of office) to the composition of the Supervisory Board. Mentioned term of office started on 26 May 2011. The following persons had been appointed to the composition of the Supervisory Board:

- Mr Marek Czeredys,
- Mr Dominik Czajewski,
- Mr Ryszard Barski,
- Mr Sławomir Jakszuk,
- Mr Michał Słoniewski.

On the basis of the Resolution No 27, the Ordinary General Meeting of Shareholders resolved to appoint Mr Marek Czeredys as Chairman of the Supervisory Board.

On 2 September 2011 Mr Ryszard Barski submitted his resignation as a Member of the Supervisory Board.

The Extraordinary General Meeting of ARCUS S.A. Shareholders held on 11 October 2011, on the basis of the Resolution No 3, resolved to appoint Mr. Krzysztof Rajczewski to the composition of the Supervisory Board.

As at 31 December 2011, and as at the day of the report hereof publication, the composition of the Supervisory Board was as follows:

- Marek Czeredys Chairman of the Supervisory Board,
- Dominik Czajewski Member of the Supervisory Board,
- Michał Słoniewski Member of the Supervisory Board,
- Sławomir Jakszuk Member of the Supervisory Board,
- Krzysztof Rajczewski Member of the Supervisory Board.

#### Report on the activities of ARCUS S.A. Supervisory Board in 2011

In 2011, ARCUS S.A. Supervisory Board held seven meetings and passed one resolution by circulation. Six meetings were attended by all Board members, one meeting was attended by four members of the Board - one of the members of the Supervisory Board was absent (excused absence).

In the exercise of its powers set out in the Articles of Association and the Commercial Companies Code, ARCUS S.A. Supervisory Board discussed a number of issues important for the business activity of the Company. In particular, the following matters were the subject of discussion:

- implementation of budget assumptions,
- the Company's development strategy,
- assessment of the internal control system and the system for the management of risk significant to the Company,
- potential acquisition of external entities, financed with the funds obtained from the IPO,
- incurring financial obligations by the Company and usage of the property as collateral.

Within above described activities, the Supervisory Board passed a total of 20 resolutions, including on the following matters:

- adoption of the budget for the year 2011,
- selection of the auditor reviewing the separate financial statement of ARCUS S.A. and consolidated financial statement of ARCUS S.A. Capital Group prepared as at 30 June 2011 and auditing the separate financial statement of ARCUS S.A. and consolidated financial statement of ARCUS S.A. Capital Group prepared as at 31 December 2011 in accordance with the International Financial Reporting Standards together with an in-depth analysis of the subsidiary's financial statement,
- giving an opinion on draft resolutions proposed by the Management Board, which were to be discussed at the Ordinary General Meeting of the Company's Shareholders convened for 26 May 2011,
- approving the report on the results of the assessment of the Management Board's report on activities of ARCUS S.A. and ARCUS S.A. Capital Group in 2010 as well as

the financial statement of the Company and the consolidated financial statement of ARCUS S.A. Capital Group for the financial year 2010,

- approving the report of the Supervisory Board activities in 2010,
- approving the report containing a brief assessment of the Company's standing in 2010.
- reviewing and approving the proposal of ARCUS S.A. Management Board regarding the acquisition of Docusoft Ltd. shares,
- extending by a year and increasing from the amount of PLN 4 000 000 up to PLN 10 000 000 of an overdraft; extending the stand-by import letter of credit at the amount of EUR 4 500 000 in Bank Pekao S.A.,
- reviewing and approving the proposal of ARCUS S.A. Management Board regarding the acquisition of T-matic Systems Ltd. shares,
- giving a consent to the execution of projects which value exceeds the amount of PLN 5 000 000.

The Supervisory Board monitored the situation of the Company and gave opinions on current issues and planned actions. Throughout the reporting period, all members of the Supervisory Board remained in regular contact with ARCUS S.A. Management Board. The Supervisory Board was able to obtain from the Company's Management Board all necessary information concerning the financial situation of ARCUS S.A., projects exercised by the Company and cooperation with contractors. Consultations on matters related to particular aspects of the Company's business were carried out on a current basis. This applies particularly to the management of risks to which the Company is exposed and use of funds obtained from the public shares issue. While performing its duties, the Supervisory Board had an access to all documents, information, presentations and explanations presented by the Company's Management Board. Cooperation with the Management Board proceeded smoothly. Presented documentation was complete and properly prepared.

In the reporting period, the Supervisory Board – within its competences – applied the corporate governance rules applicable to joint stock companies listed on the stock exchange and set forth in the Document: 'Code of Best Practice for WSE Listed Companies'.

The Supervisory Board preformed its activities in accordance with the Rules of the Supervisory Board available on ARCUS S.A. website.

The entire Supervisory Board executed a permanent supervision over the Company's internal control system as well as over the risk management system in accordance with the minimum, required by the law, composition of the Board and lack of the audit committee. The members of the Supervisory Board received from the Company's Management Board, the regular and comprehensive information on all important matters concerning the activities, risks associated with these activities and on methods of mentioned risks management. In terms of financial statements preparation, the internal control in the Company was exercised through the activities carried out jointly by the Financial Director (who supervised the financial and accounting policies of the Company) and the Chief Accountant. The internal control system applied by the Company is aimed at:

- ensuring the correctness of the accounting documents entered into the financial and accounting system of the Company,
- limiting an access to the system (which is associated with granted authorizations),
- adjusting the system to applied internal control procedures (with the consideration of their influence on the correctness of collected data).

Additionally, the Company applies a multi-level acceptance system for cost invoices, aimed at preventing the erroneous classification of invoices and the distortion of the financial result of the Company. The system for the control of the current balances of dues applied by the Company within the internal control processes, is aimed at preventing the erroneous recognition of these items in the balance sheet. Both the half-yearly and annual financial statements, in accordance with the applicable law provisions, shall be audited and reviewed by the certified auditor. In opinion of the Supervisory Board, the above described internal control system of the Company, effectively prevents the risk of an erroneous assessment of the financial position of the Company.

The Supervisory Board verified the processes performed in the Company in terms of their compliance with the applicable laws and internal regulations. The Supervisory Board exercised the supervision, among other, over the services provided by the external auditors, particularly in terms of their independency.

#### Assessment of the risk management system

In the risk management processes, the statutory bodies of the Company shall exercise the most important functions:

- the Management Board,
- the Supervisory Board.

The Supervisory Board is kept informed on the most important decisions, gives it consent and opinions on the activities of the Management Board in this regard. Members of the Management Board shall be responsible for the individual fields of the Company's activities. The monitoring of particular types of risks shall be the responsibility of Directors of individual departments, who report directly to the Members of the Management Board. Finance Department shall coordinate the risk management processes. The Management Board analyses the threats and potential risk areas in a continuous manner as well as adopts appropriate remedial measures.

Due to the nature of operating activities carried out, the Company shall be exposed to the following types of risk:

- Currency risk. The currency risk arises from the nature of import activities with regard to the goods from EUR and USD zones which are afterwards sold on the domestic market in PLN. The management of currency market shall particularly regard the process of optimization of the purchase of goods and services and payment deadlines.
- Interest rate risk. This risk applies mainly to minimizing the risk associated with the use of financial instruments (leasing, credit) for financing the long-term outsourcing agreements (e.g. lease of the equipment for clients). Available funds are invested in secure financial instruments with a maturity of up to one year.

- Credit risk. Credit risk primarily relates to such classes of assets as: receivables, loans granted, cash and bank deposits, short-term financial assets. The surplus cash is invested only in instruments and entities of high financial reliability.
- Liquidity risk. Managing the Company's liquidity covers the following areas: continuous monitoring of trade liabilities and receivables, cash flow forecasting.

The Supervisory Board positively assesses ARCUS S.A. company's risk management system.

#### Assessment of the internal control system

The current internal control in the Company is exercised in a continuous manner by the employees of all organizational units. Mentioned control concerns mainly the analysis of the compliance of decisions undertaken and operational activities performed with the internal procedures. The internal control process is supervised by the Management Board, and exercised by the managers and directors of individual organizational units, particularly in the financial division. The activities ensuring the effectiveness of control mechanisms are being constantly undertaken by the Management Board. The areas which are likely to result in certain complications in future, are being identified in a continuous manner. In opinion of the Supervisory Board, the internal control system in ARCUS S.A. is functioning properly.

The Company fully complied with the 'Code of Best Practice for WSE Listed Companies'.

1. Marek Czeredys – Chairman of the Supervisory Board	
2. Dominik Czajewski – Member of the Supervisory Board	
3. Michał Słoniewski - Member of the Supervisory Board	
4. Sławomir Jakszuk - Member of the Supervisory Board	
5. Krzysztof Rajczewski - Member of the Supervisory Board	d k