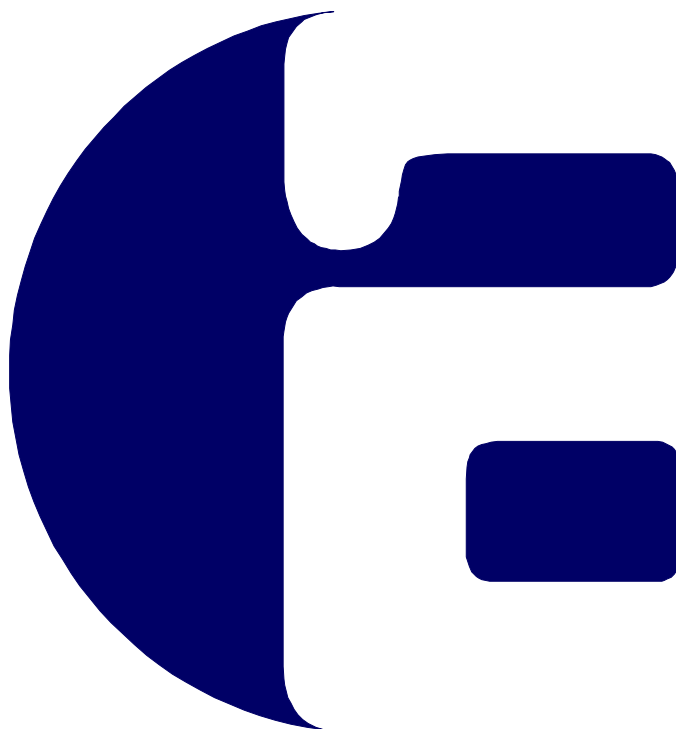


ARCUS Spółka Akcyjna

www.arcus.pl



**Report of the Management Board
of ARCUS S.A.
on business activities
of the Company in 2017**

Warsaw, 27 April 2018

Ladies and Gentlemen, Dear Shareholders,

I am pleased to provide You with the Report on business activities of ARCUS Group in 2017, the year in which we started to celebrate the 30th anniversary of Arcus operations.

The adopted development strategy, assuming building of a strong, diversified IT group, brought positive results. The previous year was for us a time of continuing the expansion of the offer, its precise adjustment to the activity and strengthening the specialization of individual companies being a part of the Group. In 2017, the ARCUS Group has also increased its sales profitability and strengthened its market position, developed in previous years.

Arcus S.A. together with other Arcus Group's companies focused on providing clients, both institutional and commercial, with comprehensive IT systems in which offered devices are only an element of implemented solutions. Importantly, last year we introduced specialized solutions intended for particular industries: educational, medical and administration. They successfully completed the existing offer of scalable solutions addressed both to corporate clients, administration and clients from the SME sector. In the future, this will allow to further diversify the business risk of operations to thousands of serviced entities with whom ARCUS Group concludes multi-year service contracts for the rental or lease of equipment, software as well as comprehensive solutions. The experience of the last few years confirms the effectiveness of the above strategy, which allows to mitigate the effects of stagnation in the sector of public procurement on IT solutions for the administration and State-owned companies.

In 2018, Arcus Group's companies will continue to focus on the corporate sector, especially on SMEs sector. A very important factor in our development is the intensification of activities both in the area of document management systems, supporting the printing environment and the implementation of ERP and CRM systems. The current year should also abound in the implementation of our proprietary comprehensive toolkits for modern, integrated communication (Unified Communication). We also plan to launch new solutions, enrolling in the global trend of "sharing economy" and digital transformation. The experience of recent years shows that the solutions offered by Arcus Group have a significant impact on the development of our clients' business operations through cost optimization, increased efficiency and, as a result, increased competitiveness on the market.

Concentration of activities within the commercial market does not exclude the participation of Arcus Group in public procurement. These activities are recognized by us as complementary measures which may bring additional income for the Group. Arcus Group companies monitor the market on an ongoing basis and after careful analysis decide on their involvement only in profitable projects. It is possible thanks to the extensive experience of Arcus Group's companies in the implementation of public procurement projects.

Currently, customers expect from the supplier to ensure as wide as possible range of IT solutions and to take full responsibility for their integration. By combining individual competences in the Group, the Company will strengthen its competitive advantage. This should translate into a further increase in operating profits, improved EBITDA and the conclusion of long-term contracts hedging revenues in the long-term. The implementation of these goals will increase the value of the Company for the benefit of Shareholders and Clients.

Another consecutive year the Company seeks the resolution of the dispute with Energa Operator in terms of the execution of the project referring to the implementation of smart meters. Lack of decisions and passivity on the part of Energa results in prolongation and intensification of ongoing proceedings. Therefore, on 25 September 2017, a lawsuit was filed against Energa Operator S.A., under which Arcus S.A. together with T-matic Systems S.A. pursue claims in the amount of PLN

174,111,458.96 as compensation for the damages resulting from unlawful and culpable actions of Energa. Unjustified requests for payment of significant amounts in connection with claims related to the performance of contracts, the calculation of contractual penalties and the escalation of a dispute, significantly impede the Company's development and business operations. Despite this, the Management Board of Arcus S.A. continuously undertakes action with the aim of urging Energa Operator to enter into settlement discussions, the effect of which should be to end the dispute in a way that is favorable to both parties to the dispute.

Regardless of the dispute with Energa, T-matic Systems (company from Arcus Group) is actively exploring opportunities to develop and use its extensive experience on the smart metering market in Poland and abroad. In the area of smart energy infrastructure there were no mass-scale tenders in 2017. However, it should be noted that according to the New Energy Law, which implements EU directives in this area, by 2020 80% of electricity consumers in Poland will have to have an intelligent electricity meter installed. This means that in the coming years, electricity suppliers will have to launch large investment projects in this area. Arcus Group, as the leader in smart metering infrastructure solutions, has the most practical experience in implementing such solutions.

On my own behalf and that of the Management Board, I would like to thank all Clients, Business Partners and Employees who contribute to the continuous development of the Company and building of a strong and innovative IT group which Arcus Group undoubtedly is.

Yours sincerely,

Michał Czeredys

President of the Management Board of ARCUS S.A.

1 Basic information about the Company

ARCUS S.A. – basic data

Company:	ARCUS SA ul. Kolejowa 5/7
Registered office:	01-217 Warszawa
Telephone:	+ 48 22 536 09 00
Fax:	+ 48 22 831 70 43
e-mail:	arcus@arcus.pl
Website:	www.arcus.pl

1.1 Management and Supervisory Boards

Management Board

As at 1 January 2017, the composition of the Management Board was as follows:

- Michał Czeredys – President of the Management Board
- Rafał Czeredys – Member of the Management Board

As at 31 December 2017 and as at the date of the financial statement hereof publication, the composition of the Management Board was as follows:

- Michał Czeredys – President of the Management Board
- Rafał Czeredys – Member of the Management Board

Supervisory Board

In accordance with Articles of Association of ARCUS S.A., the Company's Supervisory Board shall be composed of 5 to 10 members. As at 1 January 2017, the composition of the Supervisory Board was as follows:

- Marek Czeredys – Chairman of the Supervisory Board
- Tomasz Konewka – Vice-Chairman of the Supervisory Board
- Bogusław Wasilewko – Member of the Supervisory Board
- Leszek Lechowski – Member of the Supervisory Board
- Krzysztof Franciszek Przybył – Member of the Supervisory Board
- Michał Łotoszyński – Member of the Supervisory Board

As at 31 December 2017 and as at the day of the financial statement hereof publication, the composition of the Supervisory Board was as follows:

- Marek Czeredys – Chairman of the Supervisory Board
- Tomasz Konewka – Vice-Chairman of the Supervisory Board
- Bogusław Wasilewko – Member of the Supervisory Board
- Leszek Lechowski – Member of the Supervisory Board
- Krzysztof Franciszek Przybył – Member of the Supervisory Board
- Michał Łotoszyński – Member of the Supervisory Board

By the Resolution of the Supervisory Board of 9 July 2015, within the structure of the Supervisory Board, the Audit Committee was appointed. As from 27 October 2016 the composition of the Audit Committee was as follows: Michał Łotoszyński (Chairman of the Committee), Marek Czeredys, Tomasz Konewka. On 10 October 2017, a new composition of the Committee was established by the resolution of the Supervisory Board:

- Leszek Lechowski – Chairman of the Committee
- Michał Łotoszyński – Member of the Committee
- Krzysztof Franciszek Przybył – Member of the Committee

Share capital of the Company and shareholding structure

In accordance with decisions of the General Meeting of Shareholders, in 2014 the share capital of ARCUS S.A. was reduced by PLN 7 515.70. Currently the share capital amounts to PLN 732 000.00 and is divided into 7 320 000 bearer ordinary shares (D-series shares), with nominal value of PLN 0.10 each, conferring the right to 7 320 000 votes. All shares are admitted to public trading on the Warsaw Stock Exchange.

Shareholding structure of ARCUS S.A. as at 31 December 2017 and 28 April 2018

(according to the best knowledge of the Management Board)

Shareholding structure	Number of shares = Number of	Nominal value of shares held (PLN)	Share in the share capital = share in the total number of votes
MMR Invest S.A. ⁽¹⁾	4 800 000	480 000	65,6%
Others	2 520 000	252 000	34,4%
<u>TOTAL</u>	<u>7 320 000</u>	<u>732 000</u>	<u>100,0%</u>

⁽¹⁾ MMR Invest S.A. is controlled by Mr. Marek Czeredys, Mr. Michał Czeredys and Mr. Rafał Czeredys

On 14 June 2012, the General Meeting of Shareholders adopted Resolution No 26 regarding the repurchase of own shares for the purpose of their redemption in the amount of up to 10% of the share capital and at a price not exceeding 6 PLN per share. Share buyback started in September 2012 – as at 31.12.2013 the Company held 75,157 own shares purchased at an average price of 3.63 PLN. Mentioned shares accounted for 1.02% of the total capital and 1.02% of the total number of votes at the GM.

On 20 June 2013, under the Resolution No 12 the Ordinary General Meeting of Shareholders decided to redeem the shares held by Arcus S.A. and to decrease the share capital. In accordance with Art. 456 of the Commercial Companies Code, the Company started convocation proceedings, which were completed in the 4th quarter of 2013 - no objections were raised by the creditors. On 20 June 2014, the General Meeting of Shareholders, decided on the conversion of all existing shares of A, B and C series into D series shares, and on redemption of 75 157 shares.

2 Changes in the number of the issuer's shares or share options held by the members of the management or supervisory bodies

To the best knowledge of the Management Board, apart from information presented in the table below, as at 1 January 2017, 31 December 2017 and as at the day of publication of the report hereof, members of the Supervisory Board and the Management Board did not hold shares of ARCUS S.A. The table below presents the holding of shares by Members of the Supervisory Board and by the Company's Shareholders in Company's affiliated undertakings as at 31 December 2017 and as at the day of the report hereof preparation.

Participating interests or shares held by members of the Supervisory Board in affiliated undertakings of ARCUS S.A.			
Member of the Supervisory Board	Entity	Number and nominal value of shares/ participating interest as at 31 December 2017	Number and nominal value of shares/ participating interest as at 27 April 2018
Marek Czeredys	ADD Polska Sp. z o.o. Sp. Komandytowa	PLN 10 thousand / limited partner contribution PLN 20 thousand	PLN 10 thousand / limited partner contribution PLN 20 thousand
Marek Czeredys	ZAKŁAD DOŚWIADCZALNY INSTYTUTU ZOOTECHNIKI MEŁNO Sp. z o.o.	6 088 participating interests with value of PLN 6 088 thousand / 52,03% of share capital	6 088 participating interests with value of PLN 6 088 thousand / 52,03% of share capital
Marek Czeredys	ADD Polska Sp. z o.o.	PLN 51,5 thousand / 100% of share capital	PLN 51,5 thousand / 100% of share capital
Marek Czeredys	T-matic Systems SA	322.650 shares with value of PLN 322 thousand / 25,3% of share capital	322.650 shares with value of PLN 322 thousand / 25,3% of share capital
Rafał Czeredys	Polmag Sp. z o.o.	13 200 participating interests with value of PLN 6 600 thousand /73,3% of share capital	13 200 participating interests with value of PLN 6 600 thousand /73,3% of share capital

Other members of the Supervisory Board or the Management Board of ARCUS S.A., according to the best knowledge of the Management Board, do not hold shares in Company's affiliated undertakings. Mr. Marek Czeredys, Mr. Michał Czeredys and Mr. Rafał Czeredys are dominant entities in MMR Invest S.A., and thus in Arcus S.A.

3 According to the knowledge of the Company - any agreements which may potentially result in changes in the proportion of shares held by existing shareholders

As at 31 December 2017 as well as at the date of this report, the Company is not aware of any agreements which may result in future changes in the proportions of shares held by the existing shareholders of Arcus S.A.

4 Information on the acquisition of own shares

On 14 June 2012, the General Meeting of Shareholders adopted Resolution No 26 regarding the repurchase of own shares for the purpose of their redemption in the amount of up to 10% of the share capital and at a price not exceeding 6 PLN per share. Share buyback started in September 2012 – as at 31.12.2013 the Company held 75,157 own shares purchased at an average price of 3.63 PLN. Mentioned shares accounted for 1.02% of the total capital and 1.02% of the total number of votes at the GM.

On 20 June 2013, under the Resolution No 12 the Ordinary General Meeting of Shareholders decided to redeem the shares held by Arcus S.A. and to decrease the share capital. In accordance with Art. 456 of the Commercial Companies Code, the Company started convocation proceedings, which were completed in the 4th quarter of 2013 - no objections were raised by the creditors. On 20 June 2014, the General Meeting of Shareholders, decided on the conversion of all existing shares of A, B and C series into D series shares, and on redemption of 75 157 shares. In the reporting period the company did not hold any own shares.

5 Identification of major domestic and foreign investments and capital investments (securities, financial instruments, intangible assets and real estate)

In 2016, no capital investments were made apart from those presented in the report hereof.

6 Discussion of the results of the company in 2017, description and assessment of factors and non-recurring events which had an impact on the operating result for the financial year

Profit and loss account		
	year ended 31.12.2017	year ended 31.12.2016
Sales revenues	113 938	97 792
Cost of sales	-83 780	-74 892
<u>Gross profit (loss) on sales</u>	<u>30 157</u>	<u>22 900</u>
Other operating income	962	1 167
Selling costs	-18 284	-17 614
General and administrative costs	-8 446	-6 419
Other operating costs	-184	-3 009
<u>Profit (loss) on operating activities</u>	<u>4 205</u>	<u>-2 975</u>
Result on financial activities	1 315	-1 094
<u>Profit (loss) before tax</u>	<u>5 520</u>	<u>-4 069</u>
Income tax	-1 446	728
<u>Net profit (loss)</u>	<u>4 074</u>	<u>-3 341</u>

The company, pursuing an informed policy of development of sales, service and administration structures, restored its ability to generate positive economic results.

In 2017, ARCUS S.A reached PLN 113.9 million of revenues, which marks an increase of 16.5% compared to 2016 (PLN 97.8 million). The return on the growth path in the field of toner sales had a significant impact on the level of revenues in the reporting period. The profitability of Arcus S.A. by gross profit on sales in 2017 increased by 3% from 23.4% in 2016 to 26.5% in 2017. The net result for 2017 was by PLN 7.4 million higher than for the comparable year. The level of the net result for 2017 (compared to 2016) was influenced by several factors:

- increase in sales revenues, including increase in sales of goods and services through distribution channels with higher profitability,
- reversal of negative trends that occurred in the comparable period - in the current period, the company observed increases in purchasing proceedings among clients from the public sector, which always represented a large share in revenues, and a significant increase in sales of consumables being the result of awareness-raising among clients in terms of the advantages arising from using original materials, as well as legal actions undertaken against companies that illegally exploited the intellectual property of our partner – Kyocera,
- intensifying the effectiveness of marketing and commercial activities aimed at attracting new clients and contracts,
- elimination of contracts with low profitability and limitation of participation in tenders for which the risk of incurring penalties for non-implementation of performance requirements was disproportionately high in relation to the expected margin,
- concentration of activities in the sector of small and medium-sized enterprises,
- optimization of purchasing policy and inventory management,
- foreign exchange gains (PLN/EUR),
- recognition of one-off impairment losses on assets including on inventories and receivables in the comparable period.

In 2017, after verification of the existing sales strategy, ARCUS S.A. recognized as justified the further development of the Company in terms of current business operations, including sales of goods and services with consideration of one-off sales transactions, lease contracts and contracts for services associated with processing and workflow of documents. Furthermore, the strategy of developing local sales and service channels initiated in prior periods has enabled the Company to participate in national-scale contracts.

Thanks to the policy focusing the activities of direct-sales departments on the SME sector, the company recorded an increase in sales in this field compared to the previous year and forecasts further increases in the future. The company, in line with its previous announcements, will continue its efforts aimed at improving the profitability of sales.

The Company continues to implement the strategy in terms of specialization and segmentation of the market which involves offering of the specific assortment groups through individual companies being a part of ARCUS Group. The following shall be classified to main assortment groups:

- printers and MFP devices,
- inserters and sorters,
- IT software,
- IT equipment,
- measuring devices,
- other.

The first two of above mentioned groups: Printers, MFP Devices and Inserters and Sorters are in the center of key operations of ARCUS S.A. – a Group's dominant company controlling other entities through shares held. The assortment classified to IT Software category is being offered by two companies: Arcus Systemy Informatyczne and DocuSoft and covers ERP class software and document and information management systems. IT Equipment covers mainly the commercial activities and activities in the field of implementation of IT technical infrastructure. Measuring Devices group relates to telemetry and telematics services provided by T-matic Systems. However, T-matic has divided both products and separated from its structure the telematics business as well as has entered into a merger with an organized part of Rikaline company. Both companies have incorporated Geotik company, which will have much more competencies and a significantly larger portfolio of serviced clients. The last assortment group (other) is represented by brokering services in the field of energy trade provided by Durau company.

ARCUS S.A. may indicate two assortment groups as its specialization area:

- printers and MFP devices - Kyocera Document Solutions, own solutions and business partners' systems with software solutions supporting the management of this equipment,
- inserters and sorters – within the offer of Pitney Bowes and other independent entities.

In 2017, Arcus S.A. successfully executed 2 sales targets

- increase in lease sales of printers and MFP devices including Kyocera Document Solutions,
- increase in lease sales of inserters and sorters, including Pitney Bowes equipment.

Balance sheet - selected items

	as at 31.12.2017	% share 2017	as at 31.12.2016	% share 2016
Fixed assets	58 352	41,2%	59 686	38,2%
Current assets	64 039	58,8%	51 483	61,8%
Inventories	8 558	16,0%	9 350	16,1%
Trade and other receivables	53 806	42,4%	41 172	43,4%
Cash and cash equivalents	1 223	0,4%	531	2,3%
Total assets	122 391	100,0%	111 169	100,0%

Equity	67 581	52,1%	63 507	47,4%
Long-term provisions	4 313	5,1%	4 143	4,3%
Liabilities	50 497	42,8%	43 519	48,3%
- long-term	16 385	5,1%	2 806	11,1%
- short-term	34 112	37,8%	40 713	37,2%
*trade and other	34 935	28,4%	37 770	29,5%
Total liabilities	122 391	100,0%	111 169	100,0%

In 2017 the balance sheet total amounted to PLN 122 million and was by PLN 11 million higher than as at the end of 2016 (change of 10% y/y). The largest value was represented by fixed assets with value of PLN 58 million, accounting for 41% of the balance sheet total. As in a previous year, business operation of ARCUS S.A. were financed primarily with equity and merchant credit. The trade liabilities amounted to PLN 35 million against an adequate amount of trade receivables amounting to PLN 53 million.

7 Employment

In 2017, the employment level in the Company increased by 4 employees, or by 3%.

	As at 31.12.2017	As at 31.12.2016
Employment	148	144

8 Material events having a significant impact on ARCUS S.A. operations and financial results during the reporting period or the influence of which is possible in the coming years

Apart from those described in the financial statement, in 2017 there were no one-off events that would have had a significant impact on the results of this period, as well as might have significantly affected the results of subsequent years, however, the Management Board draws attention to the following matters which occurred in 2017:

- a growth is observed with respect to the markets' interest in lease services due to reduction of the share of sales contracts. The market trend is positive for ARCUS S.A. as it enables delivering packages of additional services and achieving greater revenues thanks to the experience gained by ARCUS S.A. over the years. However, it must be also noted that this trend leads to higher capitalintensiveness of business operations. As a consequence, Arcus S.A. with limited external financing being the result of pending dispute with EOP, could not take full advantage of the commercial potential in 2017,
- in terms of cooperation with its business partner - Kyocera, ARCUS S.A in the fiscal year (April 2017 – March 2018) maintained a status of the largest independent recipient in EMEA countries,
- extension of the Group, in which Arcus S.A. is a parent company, by the new entity - Geotik Sp. z o.o. operating in the car-fleet management market,
- in the period between the balance sheet date and the date of preparation of this annual report, there were no other events that could materially affect the assessment of the financial situation of Arcus S.A. as at 31.12.2017.

9 Risk factors and threats related to the company's operations

The activities of the Issuer are subject to many factors, both external and internal, which may have a significant impact on the financial position. Among the most important risk factors, the following shall be listed:

- risk associated with general macroeconomic situation resulting from the fact that the demand for products offered by the Company is associated with economic growth rate, which affects the Company's clients' willingness to invest in offered products and services, which consequently may have a negative impact on generated revenues and profits,
- risk associated with technological changes in the sector and the development of new technologies, and thus relatively short lifecycle of IT solutions, equipment and technology and associated need for constant monitoring of technological changes,
- risk associated with performance of business operations in a market niche (correspondence and document lifecycle management) and risk of potential competitors which may negatively affect the financial results,
- risk associated with dependence on suppliers arising from the fact that part of the system solutions offered by the Issuer are based on the technological platforms supplied by third parties, and thus the sales of goods from external suppliers is the core source of Group's revenues. The termination of agreement by any of the main suppliers or any changes in the terms of supplies execution may therefore result in a significant decline in sales and financial results of the Company,
- risk associated with dependence on clients resulting from the fact that the Company sells part of offered solutions to a relatively narrow group of clients whose activities are related to the processing of significant quantities of documents or correspondence. Therefore, there is a risk that the loss of part of clients from the group of the largest recipients of the Company, may adversely affect the level of sales revenues and financial performance,
- exchange rate risk associated with volatility on global financial markets, resulting in the fact that the Company as an importer in the EUR and USD zones, is exposed to potentially higher than projected costs of purchase of goods (in the case of PLN depreciation) or lower revenues denominated in foreign currencies (in the case of PLN appreciation). Particularly in the case of contracts executed in public sector prices are denominated in the Polish currency and are not subject to renegotiation in terms of the prices,
- legislative and legal risks associated with unstable and unviable regulations on public procurement, ensuring the ordering party a dominant position towards the supplier/contractor, which allows the ordering party to include unilateral and unfavorable terms and conditions in agreements and to take hostile action against suppliers/contractors, including calculation of disproportionately high amount of penalties.

10 Risk factors associated with shares

D-Series Shares (formerly A, B and C) are admitted to trading on a regulated market. Admission required the fulfillment of a number of formal requirements specified in the provisions of the Warsaw Stock Exchange Rules (WSE Rules) and the National Depository for Securities Rules. The relatively low average turnover may entail the liquidity risk.

11 Information on key products, goods and services

ARCUS S.A. offers comprehensive document and correspondence management solutions for companies and public institutions that include hardware, software, and services designed with the aim of optimizing the

workflow and document management processes. The Company is intensively developing a group of new system solutions related to widely understood – information management, including documents in electronic form.

In 2017 the Company offered solutions focused within the following two, main areas:

- document lifecycle management systems (office solutions) – sales of solutions, equipment, software and services;
- correspondence management systems (mailstream solutions) addressed to postal and dispatching centers.

System solutions offered by the Company, both in terms of document lifecycle management and the mailstream management, are based on professional technology platforms. These solutions can be adapted to the specific operations of both small and medium-sized enterprises, large companies and corporations, and institutions - both at the level of Offices of cities and municipalities, and multi-branch central offices employing several thousand workers. The equipment being a part of the technology platform is obtained by the Company from renowned global partners and include: MFP devices and printers from Kyocera Document Solutions, devices for correspondence processing (mail inserters, sorters, franking machines, electronic weighing scales, folders, address printers, envelope openers) from Pitney Bowes, as well as other office equipment such as IT and ICT equipment. Both the scope of the portfolio and the trading volume ranks ARCUS S.A. among the leaders on the Polish market. In 2017, the main revenue-generating areas were the document management systems, the sale and lease of copying-printing equipment (under ARCUS Kyocera MDS brand) and devices for mail management. The second area was the services segment, including maintenance of equipment, implementation of ICT systems etc. The activities within telemetry segment were transferred to subsidiaries.

Segmentation of operations of ARCUS S.A. in 2017

Period from 1 January 2017 to 31 December 2017	IT Segment	Telematics Segment	Other Services Segment	Total
Revenues	94 926	62	18 950	113 938
Segment's result	13 022	-47	-1 917	11 058
Unassigned costs	-	-	-	-6 853
Profit on operating activities	-	-	-	4 205
Net financial revenues	-	-	-	1 315
Profit before tax	-	-	-	5 520
Income tax	-	-	-	-1 446
Net profit for the financial year	-	-	-	4 074

In 2017, the Company generated the sales revenues on domestic market and partially on foreign market. Export in 2017 accounted for 2% of the total revenues. In geographical terms, sales in Poland is distributed in proportion to the size of the population and the level of GDP generated in particular voivodships.

Information on Company's branch offices

ARCUS S.A. has its headquarters in Warsaw and 7 regional branch offices providing commercial and maintenance services, located in the following cities:

- Gdańsk
- Bydgoszcz
- Poznań
- Łódź

- Wrocław
- Katowice
- Lublin

Location of ARCUS S.A. branches as at 31.12.2017



12 Suppliers and clients of the Company

In 2017, similarly as in the previous year, Kyocera international corporation was the Company's supplier. Kyocera is a Japanese manufacturer of document management systems, including laser printers and MFPs (multifunction devices). Its share in commercial transactions accounted for approx. 70% of the total purchase transactions executed by the Company in 2017. In terms of cooperation with Kyocera as a business partner, ARCUS S.A in the fiscal year (April 2016 – March 2017) maintained a status of the largest independent recipient in EMEA countries.

13 Agreements significant to the Company's business

On 13 December 2017 ARCUS S.A. signed an agreement on the provision of services, implementation and maintenance of the platform for printing, copying, scanning and faxing with mBank Spółka Akcyjna. Under mentioned Agreement, ARCUS S.A. undertook to deliver and launch a printout platform at the Contracting Party, including, among others, systems for managing and administering printouts and 1415 Kyocera printing and copying devices. The Agreement is valid for a period of 60 months or for a period up to the day on which the number of copies/printouts made with the use of Equipment reaches guaranteed 176 million copies/printouts. The estimated value of the subject of the Agreement is PLN 16,8 million.

On 29 December 2017 the Company concluded an agreement for the supply of printers and printing devices to EGIDA IT SOLUTIONS. Pursuant to the Agreement, in the reporting period the Company provided equipment for a total gross value of PLN 14.8 million.

Thanks to an advanced technology team, own reseller distribution network and service network, Arcus Group offers one of the most advanced and comprehensive document management systems (ARCUS Kyocera MDS). Offered solutions covering the after-sales service and the maintenance services performed at a very high level, as well as the scalability of systems allow to service both corporate clients, central administration, as well as companies from the SME sector. In 2017, the Company successfully continued the implementation of contracts concluded in previous periods, e.g. with Bank Millennium SA or a project for Solid Security Sp. z o.o. executed in cooperation with company's Partner - Integrated Solution Sp. z o.o.

14 Information on the major achievements in research and development

Arcus runs a program of research and development (R&D) as part of Arcus Group's operations covering all Group's entities. In 2017 the most important projects included:

- development of own solution in the field of MicroEDI software,
- development of CRM system based on Microsoft Dynamics AX,
- further development of ERP class system based on Microsoft Dynamics AX and cloud computing,
- further development of Vario system (workflow and optimization of decision-making processes),
- development by DocuSoft company of own intelligent OCR system supporting sales activities in the field of printers, MFPs and IT software.

15 Information on environmental issues

In the reporting period, the Company's operations did not have a negative impact on the environment. Nevertheless, issues related to environmental protection, utilization and use of consumables and energy efficiency of equipment and systems offered by the Group are an important element of the company's philosophy. Together with its strategic partner - Kyocera Document Solutions, Arcus S.A. participates in a global environmental liability program. Detailed information on issues related to environmental liability is presented in a separate report published by Arcus S.A.

16 Information on any organisational or capital links between the Issuer and other entities

The following entities are Company's direct affiliated undertakings through the shares/participating interests held:

- subsidiary undertaking: T-matic Systems SA - ARCUS S.A. holds 74,73 % of shares,
- Geotik Sp. z o.o. - ARCUS S.A. holds 66,67 % of participating interests,
- subsidiary undertaking: DocuSoft Sp. z o.o. - ARCUS S.A. holds 86,96% of participating interests,
- subsidiary undertaking: Durau Sp. z o.o. - ARCUS S.A. holds 84,1% of participating interests, and its subsidiary undertaking: LMT Sp. z o.o. incorporated in 2016,
- subsidiary undertaking: Arcus Systemy Informatyczne Sp. z o.o. - ARCUS S.A. holds 53% of participating interests,
- subsidiary undertaking: Arcus Kazakhstan - ARCUS S.A. holds 100% of participating interests.

Apart from mentioned above, the following entities were Company's affiliated undertakings in 2017:

- Satore Sp. z o.o. – an entity which has personal ties with Arcus Systemy Informatyczne Sp. z o.o. (did not conduct business operations)
- ADD Polska Sp. z o. o. Sp. k. –in the reporting period Arcus S.A. and T-matic Systems S.A. were the partners in the limited partnership
- ADD Polska Sp. z o.o. - in the reporting period Arcus S.A. and T-matic Systems S.A. were the shareholders in the company
- Polmag - in the reporting period Arcus S.A. and Docusoft Sp. z o.o. were the majority shareholders in the company
- Zakład Doświadczalny Instytutu Zootechniki Mełno Sp. z o.o. - in the reporting period Arcus S.A. and T-matic Systems S.A. were the majority shareholders in the company

17 Information on significant transactions executed by the issuer or its subsidiaries with affiliated undertakings on conditions other than arm's length conditions

In the period from 1 January 2017 to 31 December 2017, ARCUS Group's companies did not execute with aforementioned affiliated undertakings any transactions which total value in the period from the beginning of the financial year would exceed the equivalent of EUR 500,000 except for the *Datio in Solutum* agreement described in the financial statement (acquisition by ARCUS S.A. of shares in Geotik, earlier redemption of bonds and repayment of loans). None of ARCUS Group's companies entered into transactions with affiliated undertakings on other than arm's length conditions.

18 Information on any contracted loans, any signed loan agreements as well as on received or granted sureties or guarantees

As at 31 December 2017, the Company had an overdraft in the amount of PLN 2 million with maturity date falling on 30 September 2018. As at the balance sheet date the amount of PLN 0.38 million was used.

In the reporting period, the Company signed with Kyocera Document Solutions Europe B.V. an agreement on financing the supplies in the amount of EUR 4.3 million with collateral security in the form of pledged assets granted by the majority shareholder.

Except for the abovementioned, in 2017 the Company was not granted any other significant sureties, guarantees or loans apart from the standard insurance guarantees and performance bonds related to tender proceedings.

The company granted new loans to subsidiaries and affiliated undertakings for the amount of PLN 3.18 million (PLN 3.74 million payable).

19 Explanation of any differences between the financial results disclosed in the annual report and the financial forecasts published earlier for the year 2017

The Management Board of ARCUS S.A. has not disclosed any forecasts regarding the Company's financial results for 2017.

20 Assessment of the Company's financial resources management

At the end of 2017, the value of current assets amounted to PLN 64 million, while short-term liabilities to PLN 34 million (long-term liabilities – PLN 21 million). The high predominance of current assets over the total amount of liabilities of the Company, ensures the possibility to settle both long-term and short-term liabilities. The following table shows the liquidity ratios, profitability ratios and the amount of working capital at the end of 2017-2016.

Liquidity ratios, profitability ratios and the amount of working capital at the end of 2017-2016		
	2017	2016
Current liquidity ratio	1,9	1,3
Quick ratio	1,6	1,0
Net working capital (PLN thousand)	29 926	10 771
Return on Assets (ROA, %)	3,3%	-3,0%
Return on equity (ROE, %)	6,0%	-5,3%
Return on sales (ROS, %)	3,6%	-3,4%

In 2017, the liquidity ratios, the amount of working capital and all profitability ratios in comparison to 2016 have increased, indicating an improvement in the financial condition of the Company

21 Information on financial instruments

Information on financial instruments in terms of price risk, credit risk, material cash flow disruptions and liquidity disruptions to which the Company is exposed as well as information on the objectives and methods of financial risk management adopted by the Company. In the reporting period, neither credit nor loan agreements were terminated.

Foreign exchange risk

Foreign exchange risk arises from the nature of business operations - ARCUS S.A. is an importer of goods and services from EUR and USD areas, which are then resold on the domestic market in PLN. ARCUS S.A. also conducts export sales in EUR. Within its ongoing operations, ARCUS S.A. has not used the forward transactions and expert advice in terms of projected exchange rates and a policy regarding the purchase of foreign currencies. All transactions were strictly associated with import activities and were aimed at securing the purchase of EUR currency. The Management Board and CFO of Arcus S.A. executed the ongoing supervision over the implementation of aforementioned transactions. In 2017, the Company did not issue derivative instruments

Interest rate risk

ARCUS S.A. is a party to loan and lease agreements based on variable WIBOR rate increased by margin. The Company does not use interest rate hedging instruments since the impact of such risk on the Company's performance is minimal. Free cash is invested in short-term bank deposits.

Credit risk

Credit risk refers mainly to asset classes such as receivables, loans granted, cash and deposits, short-term financial assets. Customers who wish to establish a partnership and use merchant credit in transactions with the Company are subject to a verification procedure to assess their financial standing. Subsequently, the trade

receivables are subject to constant monitoring of the Commercial Department and the Financial Department.. A large customer base and their diversification cause the reduction of credit risk by becoming independent of a small group of significant customers.

Liquidity risk

The management of the Company's liquidity covers the following areas: current, constant monitoring of liabilities and trade receivables, cash flow and Company's cash needs forecasting, active cash management. Short-term financial surpluses are invested in safe financial instruments, the allocation and maturity of which are adjusted to the maturity of liabilities. Liquidity risk is the risk of losing the ability to settle the liabilities within time limits. The risk stems from the potential restriction of an access to financial markets or changes in the banks' attitude to granting loans, which may result in inability to obtain new financing or refinancing the debt. The Company monitors the risk of lack of cash by adapting the financing structure to the projected future cash flows and diversifying sources of financing through the use of different products such as loans, financing by suppliers or finance lease agreements. The reduction of the available overdraft facility after the balance sheet date is associated with a change in the Company's financing model based on an increased financial commitment by the partner - Kyocera Document Solutions Europe B.V. Taking above into consideration, in the opinion of the Management Board, the liquidity risk should be assessed as moderate.

22 Changes in the key principles of managing the Issuer's business

There were no changes in the key principles of managing the Company's business during the reporting period. In 2017, the Supervisory Board recognizing the importance of active risk management, including legal and financial risk management, appointed subsequent members of the Audit Committee. Furthermore, in 2016, the Supervisory Board of the Company appointed a Management Board member responsible for legal and corporate affairs.

23 Assessment of the feasibility of planned investments

In the subsequent periods, the Management Board intends to focus on the development of the Company's core business, including the development of its existing business segments. At present, resources are focused on strengthening market position, developing constant added value and improving financial performance.

24 Description of internal and external factors material to the growth of the Issuer's business and description of development prospects for the Issuer's business with consideration of the market strategy

The economic situation in Poland, GDP growth, the share of EU funds in the financing of public infrastructure and institutions as well as the level of gross debt shall be the dominant external factors influencing the Company's development in the near future. The attention shall also be given to EU regulations and related national regulations imposing on the electricity, gas and other sectors, the necessity to modernize and upgrade the infrastructure. The company also expects that thanks to the exceptional quality and efficiency of the offered Kyocera devices, customers will increasingly notice all costs related to printing, copying and workflow of documents comprehensively, and not only the conditions of the initial purchase. Increased efficiency and economics of printing and copying processes translate into lower unit cost, which is noticed by more and more institutions and business clients, changing the purchasing and operation model of such devices.

In 2017, the company generated most of the revenue from the sales contracts, but the attention should be given to a visible increase in the number and value of long-term contracts based on lease of equipment and settlements under fixed and variable charges associated with the number of printouts. In the coming years, ERP and ICT integration services as well as telematics services associated with fleet monitoring and telemetry services in

terms of the development of remote metering of energy, gas and water supply networks, shall also have a significant share in the revenues of the Company.

25 Description of events significantly affecting the issuer's operations that occurred during the financial year, after the balance sheet date and until the date of the financial statement preparation

In 2017, there were no events which would materially affect the results of this period and could significantly influence the results of the coming years, but the Management Board draws attention to the description of the dispute with Energa-Operator S.A. (detailed description is presented in paragraph 29).

26 Current and expected financial situation of the Issuer

Current and expected financial situation of ARCUS S.A. has been described in previous paragraphs of the report hereof.

27 Agreements concluded between the Issuer and its managing persons, which provide for compensation in the event of a given person resignation or dismissal from the position held without a good reason or in the event where the dismissal is a result of the Company's merger and acquisition

The company is not a party to agreements with its managing persons, which provide for compensation in the event of their resignation or dismissal from the position held without a good reason or in the event where their dismissal is a result of the Company's merger and acquisition.

28 Value of remuneration, bonuses or benefits payable to company's managing and supervisory persons

In 2017, the following amounts of remuneration was paid to the managing and supervisory persons for the performance of their functions.

Remuneration of managing and supervisory persons		
	Function - 2017	Remuneration - PLN thousand
Marek Czeredys	Chairman of the Supervisory Board	216
Tomasz Konewka	Vice-Chairman of the Supervisory Board	162
Leszek Lechowski	Member of the Supervisory Board	30
Krzysztof Przybył	Member of the Supervisory Board	30
Bogusław Wasilewko	Member of the Supervisory Board	30
Michał Łotoszyński	Member of the Supervisory Board	30
Michał Czeredys	President of the Management Board	444
Rafał Czeredys	Member of the Management Board	306

In 2017 managing and supervisory persons were not paid any bonuses or benefits resulting from share-based incentive or bonus schemes, including schemes based on bonds with pre-emptive rights, convertible bonds or subscription warrants.

29 Information on the supervision of employee incentive programs

The Company did not establish programs referred to in this point.

30 Proceedings pending before the court, a respective body for arbitration proceedings or a public administration body

1) Dispute with Energa-Operator S.A.

On 16 December 2013 (current report No 36/2013) the consortium of Arcus S.A. and T-matic System S.A. received a notification from the District Court for the City of Warsaw, 16th Commercial Division, on institution of conciliation proceedings and on summoning Arcus S.A. and T-matic System S.A. Consortium by Energa-Operator S.A. to a conciliation hearing as regards the payment to be executed by Consortium at the amount of PLN 21 513 481.31 and referring to the claims arising from contractual penalties concerning the contracts for the delivery and launching of the meter infrastructure covered by the following agreements: ZP/62/AZU/2011 of 9 September 2011, ZP/63/AZU/2011 of 26 August 2011, ZP/64/AZU/2011 of 26 August 2011 and ZP/66/AZU/2011 of 25 October 2011 being the implementing documents for the Framework Agreement, on which the Company informed in a current report No 22/2011 of 28 June 2011. The session of a Court was initially planned to be held on 30 December 2013, but was postponed until 5 March 2014, and in March 2014 – at the request of the Parties, until 20 May 2014. The request of Arcus S.A. addressed to the court for a further postponement of the hearing, supported by Energa-Operator S.A., was not accepted by the Court and the case was dismissed at the hearing on 20 May 2014. In December, Consortium received from Energa-Operator S.A. a final call for payment, while at the same time the Consortium submitted to Energa-Operator S.A. a claim for payment for additional works going beyond the scope set forth in the agreements (current report No 26/2014 of 18 December 2014).

In December 2014, the Consortium received four debit notes from ENERGA-OPERATOR S.A. in the total amount of 21 183 221 PLN, which in the opinion of the Consortium were unjustified (current report No 25/2014 of 3 December 2014). In May 2015 Arcus S.A. received a claim for payment of the amount of 23 125 480,70 PLN (current report No 3/2015 of 15 May 2015). On 10 June 2015, the Consortium replied to the claim. In response to another preparatory letter of Energa-Operator S.A., on 18 December 2015 Arcus and T-matic lodged a pleading with additional arguments regarding the invalidity of contracts, which – as a consequence - changed the order of the taking of evidence in the case. On 13 January 2016, the first hearing was held, during which the court upheld the position of the Consortium and decided that the issue of the invalidity of contracts will be analyzed first. On 15 October 2015 Arcus S.A. together with its subsidiary company – T-matic Systems S.A. send to ENERGA-OPERATOR S.A. a letter of formal notice requesting Energa-Operator to join the negotiations as to the annulment of execution contracts for the delivery and setting up the meter infrastructure, including among others, the Implementation Agreement. The Issuer still remains convinced of the possibility of amicable settlement of the dispute by the Parties in order to avoid an escalation of a dispute relating to a total of over 450,000 metering devices installed by the consortium.

On 12 November 2015, the Management Board of Arcus S.A. was informed by a professional legal representative in litigation on filing on 10 November 2015 together with T-matic Systems S.A. with its registered office in Warsaw with the Regional Court in Gdańsk (IX Commercial Department) the lawsuit against Energa-Operator S.A. with its registered office in Gdańsk to annul – on the basis of Art. 189 of the Civil Code, the Implementation Agreement of 1 February 2013 on the conclusion of which the Company informed in a current report no 4/2013 of 4 February 2013. The value of the subject-matter of dispute amounts to PLN 77 million. The supply and installation of 310

thousand PRIME-technology smart meters within the next stage of the performance of a project concerning consumers' smart metering was the subject-matter of the Implementation Agreement. Under mentioned Implementation Agreement, the Issuer and T-matic undertook to deliver the devices and software as well as to launch the metering infrastructure for a specific installation area. In line with the position presented by the Issuer and T-matic in the lawsuit, the Implementation Agreement contains essential structural irregularities, which indicate that the Implementation Agreement is subject to the sanction of absolute nullity, in particular due to the following two sets of circumstances:

- a. there shall be no binding obligation (in all its essential aspects and elements required under the applicable law) between the Parties due to the fact that the subject of the Issuer's and T-matic company's services is not precisely defined therein, which results in *de facto* and *de iure* - failure to conclude the Agreement as such; and
- b. Implementation Agreement infringes grossly a balance of contractual relationship, and therefore is inconsistent with the nature / substance of the obligation and is contrary to the principles of social coexistence, and thus is subject to sanctions of nullity.

It should be noted that the Implementation Agreement in its basic form is a supply contract, regulated by Article. 605 et seq. of the Civil Code, which also follows from the wording of Section 25.2 of the Implementation Agreement. The regulatory scope referred to above indicates that the supply contract constitutes a mutual contract with characteristics similar to the sale contract. It is therefore, in principle, an equivalent legal relationship, in which the supply of one Party (production and delivery of a product) corresponds to the supply of the counterparty (reception of goods and payment).

In view of the above and having regard to the type of correspondence submitted by the defendant to the complainants, it should be noted that the correct, complete and adequate description of the subject-matter of the Agreement (i.e. a description of the subject-matter of the delivery, and thus the responsibilities of the consortium of the Issuer and T-matic) should identify and determine the subject of service of the Issuer and T-matic. Additionally this requirement refers to the so called *essentialia negotii* of the supply contracts named in the Civil Code, which is essential to define their existence in the legal system. Therefore, it must be assumed that lack of sufficiently precise definition of subject of Issuer's and T-matic company's service results in the lack of conclusion of Implementation Agreement as such. In the Implementation Agreement, a specific mechanism was provided for the purposes of verification of performance of the service by the Issuer and T-matic, and thus binding verification procedures were not determined which made it impossible for the Company to assess whether the service of the Company and T-matic corresponded to the Implementation Agreement or not. The subject-matter of the Implementation Agreement was determined inadequately and ambiguously, and at the stage of execution was subject to one-sided modifications by Energa-Operator. The Implementation Agreement also has a fundamental shortcoming associated with the position of the Parties in the framework of contractual relationship, especially in the context of the recognition of supply contract to be the progenitor of Implementation Agreement, which particularly applies to:

- a. penalties reserved exclusively to one party, i.e. Energa-Operator;
- b. allowing the possibility of cumulative contractual penalties imposed on the Issuer and T-matic (no possibility of charging any contractual penalties to the Contractor);
- c. the possibility of cumulative contractual penalties imposed both from the point of view of the withdrawal from the Implementation Agreement, as well as failure to execute the Agreement within the specified time limit (and therefore the protection of two opposing interests of Energa-Operator, i.e. protection against failure to perform and improper performance of the above mentioned Implementation Agreement);
- d. reservation of contractual penalties for failure to comply with the quality parameters of the Issuer's and T-matic company's service for reasons independent of the Issuer and T-matic;
- e. possibility of unilateral withholding of products by Energa-Operator, without the consent of the Issuer and T-matic in case of withdrawal from the contract.

On 16 November 2015, Arcus S.A. received from Energa-Operator S.A. request for payment of the total amount of PLN 157 023 542 consisting of:

- a. the amount of PLN 1 002 942 (one million two thousand nine hundred forty two) for the decrease of remuneration payable to the Issuer and T-matic for the products delivered in the course of performance of the Implementation Agreement for the delivery and launching of the meter infrastructure of 1 February 2013 ('Implementation Agreement') withheld by Energa-Operator;
- b. the amount of PLN 156 060 200 (one hundred fifty six million sixty thousand two hundred) accrued by Energa-Operator on the basis of Implementation Agreement.

According to the analysis and evaluations of the Issuer, the Request is part a of the negotiation tactics of Energa-Operator, and the legal basis of the claim is clearly unfounded because of invalidity of the Implementation Agreement raised by the Issuer (current report no 21/2015 of 16 October 2015). This groundlessness also arises from the lack of factual or substantive grounds for the calculation of contractual penalties. Arcus S.A. legal position did not change, and on 10 November 2015 an action against Energa-Operator was brought to the court as to the annulment of Implementation Agreement (current report no 24/2015).

At the hearing on 13 January 2016, the Court agreed to the position of the Consortium and decided to investigate the nullity of contracts in the first place. As a result, at the meetings on 18 March 2016, 6 May 2016, 1 July 2016, 23 September 2016 and 8 February 2017, the Court heard the witnesses of the Parties. In terms of the request of 16 November 2015 for the payment of the amount of PLN 157 023 542 addressed to the company by Energa Operator S.A., the current legal position of the Issuer has not changed. On 10 November 2015, a lawsuit was filed with a Court, against Energa Operator S.A., for the annulment of the Implementation Agreement, as reported by the Company in the current report No 24/2015.

In connection with the intentions of the Management Board to complete the dispute by way of amicable settlement, a petition was filed with a court for the issuance of summons to a conciliation hearing. The hearing on this matter was scheduled for 20 May 2016, during which another date of the hearing was determined. At the hearing on 5 August 2016, the parties filed a request for re-postponement of the hearing in order to agree on the detailed terms of the settlement. The court, having considered the arguments of both parties, agreed to the request and scheduled the next hearing for 20 December 2016.

On 19 October 2016, the Management Board of Arcus S.A. addressed to Energa Operator S.A. a request for payment of the total amount of PLN 174,111,458.96 as compensation for damage sustained by the Issuer and for immediate cessation of unauthorized actions and omissions of Energa Operator concerning Implementation Agreements and the dispute between the Parties, which would increase the damage of the Company and T-Matic Systems S.A. or would result in violation of personal rights of Issuer or T-matic Systems S.A. In this respect, a petition was filed with a court for the issuance of summons to a conciliation hearing, however, until today the date of the hearing has not been set.

On 1 March 2017, the Management Board of Arcus S.A. a letter from an insurer – Ergo Hestia S.A. (current report no 2/2017) dated 28 February 2017 concerning the request of Energa Operator S.A. for payment under the performance bond issued by Ergo-Hestia with regard to the Implementation Agreement concluded on 1 February 2013 between the Issuer, T-matic Systems S.A. and Energa, the subject of which was the delivery and setting up of the meter infrastructure as the Issuer informed in current report no 4/2013 ("the Agreement") – within the scope covering the claims of Energa against the Issuer and T-matic resulting from alleged improper performance of the Agreement (current report no 25/2015).

On 25 April 2017, Arcus S.A. received from an insurer - Ergo Hestia S.A. a letter dated 5 April 2017 (current report no 4/2017) containing a demand for payment (plus statutory interest) of an amount PLN 9,597,702.30, representing the value of a performance bond executed by Ergo-Hestia on 3 March 2017 for the benefit of Energa Operator S.A. in connection with the Implementation Agreement concluded on 1 February 2013 between the Issuer, T-matic Systems S.A. and Energa. The Issuer invariably questions both the claims of Energa and the execution of a performance bond by Ergo-Hestia, considering them wholly unfounded.

On 27 April 2017, the Management Board of Arcus S.A. received a decision dated 13 April 2017 of the Court of Appeals in Gdańsk, 9th Commercial Division granting, in accordance with the Issuer's and T-matic Systems S.A., the security (injunctive relief) for a claim of the Issuer and T-matic against Energa-Operator S.A. (current report 24/2016 of 19 October 2017) to order Energa a repayment for the benefit of an insurer – Ergo Hestia S.A.:

1. an amount of PLN 4,798,851.15 that is granting an unduly conferred (at the expense of the Issuer) benefit arising from the execution by Ergo-Hestia, at the request of Energa, of a performance bond associated with the Implementation Agreement concluded on 1 February 2013 between the Issuer, T-matic Systems S.A. and Energa, the subject of which was the delivery and setting up of the meter infrastructure as the Issuer informed in current report no 4/2013 (hereinafter "the Agreement") – within the scope covering the claims of Energa against the Issuer and T-matic resulting from alleged improper performance of the Agreement (current report no 25/2015);

2. an amount of PLN 4,798,851.15 that is granting an unduly conferred (at the expense of the T-matic) benefit arising from the execution by Ergo-Hestia, at the request of Energa, of a performance bond associated with the Agreement.

In accordance with the Decision, the Court ruled to secure the above claim by regulating the rights and obligations of the parties to the safeguard procedure for a period of its duration, in such a way that:

a. ordered Energa to reimburse to Ergo-Hestia an amount of PLN 9,597,702.30 within 30 days of the date of the Decision, provided that Ergo-Hestia grants to Energa a guarantee of payment of an amount PLN 9,597,702.30 exercisable in case of final disposal, to the detriment of Eligible Parties, of court proceedings initiated (following the safeguard procedure as a result of which a Decision was issued) by Eligible Parties against Energa as regards the claims secured with the Decision ("Proceedings");

b. ordered Eligible Parties to (i) request Ergo-Hestia to issue for the benefit of Energa a guarantee of payment of an amount PLN 9,597,702.30 exercisable in case of final disposal of the Proceedings to the detriment of Eligible Parties, and effective until 31 December 2017, and to (ii) request Ergo-Hestia to extend the period of guarantee for subsequent annual periods after 31 December 2017 until the final settlement of Proceedings, where such extensions shall be performed until 30 December each year at the latest. In addition, the Decision sets a two-week deadline for Eligible Parties to fill a lawsuit concerning claims secured with the Decision, under pain of nullity of the security granted. The Decision is effective and enforceable on the date of its issuance, but the other party is entitled to appeal to it.

The guarantee was issued in connection with a lawsuit planned by Arcus S.A. to be filed against Energa-Operator for the payment of the amount of PLN 174, 111,458.98 as compensation for damage sustained by the Issuer and for immediate cessation of unauthorized actions and omissions of Energa Operator concerning Implementation Agreements and the dispute between the Parties, which would increase the damage of the Company and T-Matic Systems S.A. or would result in violation of personal rights of Issuer or T-matic Systems S.A. (current report no 24/2016).

In connection with the Court's decision of 13 April 2017, on 9 May 2017 ARCUS S.A. received information that the legal representative of the Issuer and T-Matic Systems S.A. filled a lawsuit with the Court of Appeals in Gdańsk, 9th Commercial Division against Energa-Operator S.A. On 12 May 2017 a performance bond was issued under which Ergo-Hestia undertook to pay irrevocably and unconditionally, in accordance with the terms of the Guarantee, to Energa-Operator S.A. the amount of PLN 9,597,702.30 in the event of final termination to the detriment of the Issuer and T-matic Systems S.A. of the court proceedings initiated by the Issuer and T-matic against Energa with reference to the claims secured by the Decision (current report no 7/2017).

On 25 September 2017 ARCUS S.A. was notified on filing by the Issuer's legal representative for litigation purposes of a lawsuit with the Court of Appeals in Gdańsk, 9th Commercial Division against Energa-Operator S.A. with its registered office in Gdańsk on the basis of which the Issuer and T-matic Systems S.A. ("T-matic") as Claimants, pursue claims in the amount of PLN 174,111,458.96 along with the statutory interest thereon to be paid by Energa as compensation for the damage to the Claimants deriving from the tort/ an act of unfair competition committed by Energa in connection with the ongoing multi-faceted dispute concerning the validity,

performance and mutual claims arising from and related to the conclusion and execution by Claimants for the benefit of Energa of performance contracts for delivery of software and the launch of meter infrastructure and contracts for the implementation of an intermediary infrastructure in the PLC technology concluded in the period from 25 September 2011 to 1 February 2013 following the award of a public procurement contract by Energa. (current report 16/2017).

The Claimants puts forward the pleas alleging that Energa is liable for damages (both tortious and contractual) to Claimants with regard to the negative consequences of the actions and omissions related to the creation, escalation and failure to terminate the Dispute. In the opinion of the Claimants, unreasonable and unlawful request of Energa (as the ordering party) for the payment of significant amounts as claims in relation to the performance of the Implementation Agreements, including charging contractual penalties and inducing by Energa to the expansion of the Dispute, as well as failure of Energa to pay of amounts due in connection with works performed, resulted in the damage to the Claimants which was related to the occurrence of circumstances which negatively affecting the business activity performed by the Claimants as well as their functioning in the economic transactions, translating into concrete property damage.

On 11 December 2017 ARCUS S.A. was notified on receiving a counterclaim filled with the Court of Appeals in Gdańsk, 9th Commercial Division by Energa-Operator S.A. with its registered office in Gdańsk against the Issuer and T-matic Systems S.A. as defendants on the basis of which Energa pursues claims in the amount of PLN 157,063,142 along with statutory late payment interest (as from 2 November 2015 until the payment day) to be paid by Defendants as compensation for the alleged damage suffered by Energa in connection with conclusion and implementation by Defendants for the benefit of Energa of several performance contracts for the delivery of software and the launch of meter infrastructure concluded in the period from 25 September 2011 to 1 February 2013 (current report no 22/2017).

In response to the lawsuit filed on 7 February 2018, the legal representative of Arcus S.A. filed for the dismissal of the claim in its entirety, pointing to its groundlessness. In relation to the counterclaim, the plea of invalidity of the Implementation Agreement No. 71 was raised on the basis of the circumstances set out in the claim of 10 November 2015, i.e. due to the fact that (i) the object of the service is not precisely specified (ii) the agreement grossly violates the balance of the Parties and remains contrary to the nature / essence of the obligation and the principles of social coexistence. In opinion of ARCUS S.A., Energa did not prove the validity of the claim in terms of the actual basis and the amount of claims.

The Management Board of ARCUS S.A. holds the view that the claim of Energa Operator S.A. is unjustified, and the potential outflow of cash associated with this claim is unlikely. Taking above into consideration, no provisions in respect of afore described dispute were created as at balance sheet day. The Management Board of Arcus S.A. emphasizes that due to the important public interest and precedential nature of the project, its intention is to settle the dispute in an amicable way.

2) Dispute with Centre of Health Information Systems

On 18 May 2016, the consortium of Arcus S.A. (a leader) and DecSoft S.A. (a member) received from the Centre of Health Information Systems a request for payment of the amount of PLN 12,86 million in connection of the Agreement of 1 July 2013 (current report no 11/2016). The subject matter of the Agreement concluded in 2013 was delivery, installation and configuration of technical-system infrastructure for the needs of subsystems implemented under the project: 'Electronic Platform for Collection, Analysis and Dissemination of Digital Data on Medical Events'. Value of the project amounted to PLN 138 million. In the Issuer's opinion, mentioned request for payment is a negotiation element used by the Ordering Party in response to claims at the total value of PLN 4,6 million made by the Consortium.

Furthermore, the request for payment does not include any justification and does not provide for a legal basis of the claim. In the course of cooperation between the Consortium and the Ordering Party, services covered by the Agreement of 1 July 2013, to which the claims raised in the request relate to, were reported to the Ordering

Party and settled on an ongoing basis. In addition, the scope of claims refers to works performed by a consortium's leader – DecSoft S.A. and in accordance with the consortium agreement – the responsibility lies with DecSoft S.A. Taking above into consideration, as at balance sheet day no provisions were recognized by the Company in connection with the subject dispute. Within the court proceedings initiated by the Consortium, on the hearing held on 8 November 2016, DecSoft S.A. and Arcus S.A. received from the Centre of Health Information Systems a counter-claim for the total amount of PLN 12 860 098.95. The Management Board remains of the opinion that a counter-claim is only a the Ordering Party's negotiation element and is a response to claims previously lodged by the Consortium. Arcus S.A. is not aware of any circumstances which could form the basis of the counter-claim.

31 Information on the agreement and remuneration of an entity authorised to audit the financial statement of the Company

By the Supervisory Board's Resolution of 9 June 2017, DORADCA Audiotors Sp. z o.o. was selected to audit and review separate and consolidated financial statements of ARCUS S.A. The total amount of remuneration set forth in the agreement with DORADCA Audiotors Sp. z o.o. concluded on 12 June 2017 due for the audit and review of the separate financial statement of ARCUS S.A. for the year 2017 is PLN 32 thousand. The total amount of remuneration due for the audit and review of the consolidated financial statement of ARCUS S.A. Group for the year 2017 is PLN 20 thousand. By the Supervisory Board's Resolution of 20 July 2016, TPA Horwath Horodko Audit Sp. z o.o. was selected to audit and review separate and consolidated financial statements of ARCUS S.A. The total amount of remuneration set forth in the agreement with TPA Sp. z o.o. sp. k. (previously: TPA Horwath Horodko Audit Sp. z o.o.) concluded on 20 July 2016 due for the audit and review of the separate financial statement of ARCUS S.A. for the year 2016 was PLN 42.9 thousand. The total amount of remuneration due for the audit and review of the consolidated financial statement of ARCUS S.A. Group for the year 2016 was PLN 23.4 thousand.

32 Statement on compliance with corporate governance rules in 2017

"Statement on compliance with corporate governance rules in 2017" is enclosed to the report hereof.

Warsaw, 27 April 2018

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Michał Czeredys
President of the Management Board

.....
Rafał Czeredys
Member of the Management Board