

ARCUS S.A. COMPANY

I. SELECTED FINANCIAL DATA (UNCONSOLIDATED/SEPARATE)

Selected Financial Data	For the year ended 31 December	For the year ended 31 December 2012	For the year ended 31 December 2011	For the year ended 31 December	For the year ended 31 December 2012	For the year ended 31 December 2011		
	2013	PLN THOUSAND		2013	EUR THOUSAN			
I. Revenues from sales of products, goods and materials	291 594	180 408	153 235		43 226	37 012		
II. Operating Profit (Loss)	2 926	3 253	-5 422		779	-1 310		
III. Profit (Loss) Before Tax	3 316	5 286	-5 338		1 267	-1 289		
IV. Net Profit (Loss)	2 298	4 011	-5 067		961	-1 224		
V. EBITDA	4 647	4 842	-3 807		1 160	-919		
VI. Total revenue	2 021	3 842	-5 633		921	-1 361		
VII. Net Operating Cash Flow	903	9 758	-35 742		2 338	-8 633		
VIII. Net Investment Cash Flow	-5 758	198	-4 500		47	-1 087		
IX. Net Financial Cash Flow	-388	-4 753	7 930		-1 139	1 915		
X. Change in Cash	-5 243	5 203	-32 212		1 247	-7 805		
XI. Net profit (loss) per share and diluted net profit (loss) per share	0.31	0.54	-0.69		0.13	-0.17		
XII. Total Assets	119 767	100 245	132 196		24 521	29 930		
XIII. Long-Term Liabilities	3 926	4 883	5 814		1 194	1 316		
XIV. Short-Term Liabilities	48 890	30 073	64 843		7 356	14 681		
XV. Equity	66 951	65 289	61 539		15 970	13 933		
XV. Share Capital	740	740	740		181	168		
XVI. Number of Shares (weighted average)	7 395 157	7 395 157	7 395 157		7 395 157	7 395 157		
XVII. Book value and diluted book value per share	9.05	8.83	8.32		2.16	1.88		

The following exchange rates have been applied for the calculation of the selected financial data in EUR:

For the individual items of assets and liabilities – 4.1472 - National Bank of Poland exchange rate applicable on 31 December 2013, 4.0882 - National Bank of Poland exchange rate applicable on 31 December 2012, 4.4168 - National Bank of Poland exchange rate applicable on 31 December 2011;



- For the profit and loss account items and the cash flow statement items for the period of 12 months of 2013, 2012 and 2011 an average exchange rate calculated as an arithmetic mean of exchange rates applicable on the last day of every month in particular period, determined by the National Bank of Poland for that day:
- Average exchange rate for the period of 1 January 2013 31 December 2013: EUR 1 = PLN 4.2110
- Average exchange rate for the period of 1 January 2012 31 December 2012: EUR 1 = PLN 4.1736
- Average exchange rate for the period of 1 January 2011 31 December 2011:
 EUR 1 = PLN 4.1401

II. UNCONSOLIDATED (SEPARATE) STATEMENT OF FINANCIAL POSITION PREPARED AS AT 31 DECEMBER 2013 (PLN THOUSAND)

Statement of financial position	As at 31 December 2013	As at 31 December 2012	As at 31 December 2012
FIXED ASSETS			
Intangible Assets	1 841	2 132	1 949
Tangible fixed assets	3 162	2 642	2 951
Shares in subsidiaries	7 955	5 975	5 975
Long-term investments	1 013	0	0
Financial assets available for sale	1 515	1 647	1 855
Long term receivables	8 062	8 366	10 268
Deferred income tax assets	1 322	1 602	2 391
	24 870	22 364	25 389
CURRENT ASSETS			
Inventory	13 265	14 898	34 241
Short term investments	1 553	1 695	5 702
Trade and other receivables	70 956	46 922	57 701
Cash	9 123	14 366	9 163
	94 897	77 881	106 807
TOTAL ASSETS	119 767	100 245	132 196

Statement of financial position	As at 31 December 2013	As at 31 December 2012	As at 31 December 2011
Equity			
Share capital	740	740	740
Capital from issue of shares above their nominal value	38 024	38 024	38 024
Own shares (acquired for redemption purposes)	-273	-92	

TOTAL LIABILITIES	119 767	100 245	132 196
	48 890	30 073	64 843
Provisions for liabilities	1 236	1 761	2 760
Income tax liabilities	324	224	70
Other financial liabilities - credits	6 476	4 000	9 707
Trade and other liabilities	40 854	24 088	52 306
Short-term liabilities			
	3 926	4 883	5 814
Other long-term liabilities	1 542	3 182	3 975
Provisions for liabilities	494	228	412
Provisions for deferred income tax	1 890	1 473	1 427
Long-term liabilities			
	66 951	65 289	61 539
Retained earnings	28 918	27 352	23 341
Reserve Revaluation capital	-458	-735	-566

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III. UNCONSOLIDATED (SEPARATE) PROFIT AND LOSS ACCOUNT (PLN THOUSAND)

	1 January 2013 – 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Sales revenues	291 594	180 408	153 235
Own sales costs	-259 076	-150 510	-127 233
Gross profit (loss) on sales	32 518	29 898	26 002
Other operating revenues	380	755	215
Sales costs	-24 647	-21 344	-22 329
General and administrative costs	-5 118	-5 638	-5 435
Other operating costs	-207	-418	-3 875
Profit (loss) on operating activities	2 926	3 253	-5 422
Financial revenues	1 408	2 202	1 047
Financial costs	-1 018	-169	-963
Result on financial activities	390	2 033	84
Profit (loss) before tax	3 316	5 286	-5 338
Income tax	-1 018	-1 275	271
Current	-386	-380	-70
Deferred	-632	-895	341
Net profit (loss)	2 298	4 011	-5 067



Profit (loss) per share			
Ordinary and Diluted	0.31	0.54	-0.69

IV. UNCONSOLIDATED (SEPARATE) STATEMENT OF COMPREHENSIVE INCOME (PLN THOUSAND)

Statement of comprehensive income	1 January 2013 – 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Net Profit (loss) for the period	2 298	4 011	-5 067
Other comprehensive income:			
Financial Assets available for sale	-342	-209	-699
Income Tax regarding other comprehensive income	65	40	133
Other net comprehensive income	-277	-169	-566
Comprehensive income for the period	2 021	3 842	-5 633
Total profit (loss) per share (ordinary and diluted)	0.27	0.52	-0.76

V. UNCONSOLIDATED (SEPARATE) CASH FLOW STATEMENT (PLN THOUSAND)

	1 January 2013 – 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Operating Activities			
Profit (Loss) before Tax	3 316	5 286	-5 338
Items Adjustments	-2 413	4 472	-30 404
Depreciation	1 721	1 589	1 260
Interests	100	- 405	-964
Dividends received	-69	-107	-52
Profit (Loss) on Investment Activities	-17	-73	3
Change in Inventories	1 632	19 343	-6 055
Change in accounts receivable	-20 895	14 452	-21 377
Change in Liabilities and Reserves	14 867	-30 196	-2 981
Change in other Liabilities	0	0	0
Income Tax Paid	-286	-266	-266
Other	534	95	28
	903	9 758	-35 742
Investment Activities			
Inflows	86	5 048	58
Inflows proceeding from disposal of intangible assets and tangible fixed assets	17	73	-3



Repayment of loans by related entities	0	4 868	9
Dividends received	69	107	52
Outflows	-5 844	-4 850	-4 558
Outflows regarding acquisition of intangible and tangible fixed assets	-4 844	-3 350	-4 458
Loans granted to related entities	-1 000	-1 500	-100
Other outflows			0
	-5 758	198	-4 500
Financial Activities			
Inflows	7 047	5 085	10 350
Inflows from share issue	0	0	0
Credits	6 476	4 000	9 707
Inflows from financial lease	0	0	0
Interests received	571	1 085	643
Outflows	-7 435	-9 838	-2 420
Shares acquisition	0	0	-2 010
Related entities' share capital increase	-1 980		-367
Own shares acquisition	-181	-92	0
Repayment of credits and loans	-4 000	-9 707	0
Interest Paid	-542	-39	-43
	-388	-4 753	7 930
Change in Cash	-5 243	5 203	-32 312
Opening balance of cash	14 366	9 163	41 475
Closing balance of cash	9 123	14 366	9 163

VI. UNCONSOLIDATED (SEPARATE) STATEMENT OF CHANGES IN EQUITY (PLN THOUSAND)

For the period of 1 January 2013 – 31 December 2013

	Core Capital	Capital reserve from sale of shares at premium	Retained Earnings	Revaluation Capital	Own shares acquired form redemption purposes	TOTAL EQUITY
Status as at 1 January 2013	740	38 024	27 352	-735	-92	65 289
Retained earnings (previous years)			27 352			
Net profit			2 298	0		2 298



Financial assets available for sale adjusted for the deferred tax Status as at 31 December 2013	740	38 024	28 918	277 -458	-273	277 66 951
Shares acquired for redemption purposes					-181	-181
Part of profit for 2012 allocated for dividend payment			-732			-732

For the period of 1 January 2012 – 31 December 2012

	Core Capital	Capital reserve from sale of shares at premium	Retained Earnings	Revaluation Capital	Own shares acquired form redemption purposes	TOTAL EQUITY
Status as at 1 January 2012	740	38 024	23 341	-566	0	61 539
Retained earnings (previous years)			28 408			
Loss of 2011, in accordance with the Resolution of GM			-5 067			
Net profit			4 011	0		4 011
Shares acquired for redemption purposes					-92	-92
Financial assets available for sale adjusted for the deferred tax				-169		-169
Status as at 31 December 2012	740	38 024	27 352	-735	-92	65 289

For the period of 1 January 2011 – 31 December 2011

	Core Capital Capital reserve from sale of shares at premium		Retained Earnings	Revaluation Capital	TOTAL EQUITY
Status as at 1 January 2011	740	38 024	28 408	-224	66 948
Net profit			-5 067	0	-5 067
Financial assets available for sale adjusted for the deferred tax					
Status as at 31 December 2011	740	38 024	23 341	-566	61 539

ARCUS S.A. CAPITAL GROUP

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I. SELECTED FINANCIAL DATA (CONSOLIDATED)

Selected Financial Data	For the year ended 31 December 2013	For the year ended 31 December 2012	For the year ended 31 December 2011	For the year ended 31 December 2013	For the year ended 31 December 2012	For the year ended 31 December 2011
I. Revenues from sales of products	299 152	184 067	160 122	71 041	44 103	38 676
II. Operating Profit (Loss)	2 156	-2 540	-7 892	512	-609	-1 906
III. Profit (Loss) Before Tax	2 295	-975	-8 315	545	-234	-2 008
IV. Net Profit (Loss) on consolidation	1 669	-1 146	-7 555	396	-275	-1 825
V. Net profit (loss) attributable to the shareholders of a dominant entity	1 952	1 273	-6 349	464	305	-1 534
VI. EBITDA	4 390	-379	-5 740	1 045	-91	-1 386
VII. Total revenue	1 946	-1 315	-8 121	462	-315	-1 962
VIII. Total revenue attributable to the shareholders of a dominant entity	2 229	1 104	-6 915	529	265	-1 670
IX. Net Operating Cash Flow	225	14 047	-36 671	53	3 366	-8 858
X. Net Investment Cash Flow	-5 612	-3 339	-4 460	-1 333	-800	-1 077
XI. Net Financial Cash Flow	8	-6 937	10 488	2	-1 662	2 533
XII. Change in Cash	-5 379	3 771	-30 643	-1 277	904	-7 402
XIII. Net profit (loss) per share and diluted net profit (loss) per share attributable to the shareholders of a dominant entity	0.26	0.17	-0.86	0.06	0.04	-0.21
XIV. Total Assets	113 952	96 586	135 430	27 477	23 626	30 662
XV. Long-Term Liabilities	4 495	6 678	8 768	1 084	1 633	1 985
XVI. Short-Term Liabilities	50 625	32 230	67 577	12 207	7 884	15 300
XVII. Equity	58 712	57 678	59 085	14 157	14 108	13 377
XVIII. Equity attributable to the shareholders of a dominant entity	630 557	60 812	59 800	14 602	14 875	13 539
XIX. Share Capital	740	740	740	178	181	168



XIX. Number of Shares (weighted average)	7 395 157	7 395 157	7 395 157	7 395 157	7 395 157	7 395 157
XVII. Book value and diluted book value per share attributable to the shareholders of a dominant entity	8.19	8.22	8.09	1.97	2.01	1.83

The following exchange rates have been applied for the calculation of the selected financial data in EUR:

- For the individual items of assets and liabilities 4.1472 National Bank of Poland exchange rate applicable on 31 December 2013, 4.0882 National Bank of Poland exchange rate applicable on 31 December 2012, 4.4168 National Bank of Poland exchange rate applicable on 31 December 2011;
- For the profit and loss account items and the cash flow statement items for the period of 12 months of 2013, 2012 and 2011 an average exchange rate calculated as an arithmetic mean of exchange rates applicable on the last day of every month in particular period, determined by the National Bank of Poland for that day:
- Average exchange rate for the period of 1 January 2013 31 December 2013: EUR 1 = PLN 4.2110
- Average exchange rate for the period of 1 January 2012 31 December 2012: EUR 1 = PLN 4.1736
- Average exchange rate for the period of 1 January 2011 31 December 2011:

EUR 1 = PLN 4.1401

II. CONSOLIDATED STATEMENT OF FINANCIAL POSITION PREPARED AS AT 31 DECEMBER 2013 (PLN THOUSAND)

Statement of financial position	As at 31 December 2013	As at 31 December 2012	As at 31 December 2011
FIXED ASSETS			
Tangible fixed assets	3 715	2 755	3 133
Intangible Assets	4 770	4 704	4 561
Goodwill on consolidation	4 381	4 381	4 381
Financial assets available for sale	1 515	1 647	1 855
Long term receivables	8 081	8 366	10 275
Deferred income tax assets	3 939	4 078	3 394
	26 401	25 931	27 599
CURRENT ASSETS			
Inventory	14 608	16 281	35 523
Trade and other receivables	63 055	39 107	60 812
Receivables arising from income tax	0	0	0
Cash	9 888	15 267	11 496



	87 551	70 655	107 831
TOTAL ASSETS	113 952	96 586	135 430

Statement of financial position	As at 31 December 2013	As at 31 December 2012	As at 31 December 2011
Equity attributable to the shareholders of a dominant entity			
Share capital	740	740	740
Capital reserve from sale of shares at premium	37 631	37 631	37 631
Reserve Revaluation capital	-458	-735	-566
Other reserve capital	143	143	143
Own shares	-273	-92	
Retained earnings	22 772	23 125	21 852
	60 555	60 812	59 800
Non-controlling entities' shares	-1 844	-3 134	-715
TOTAL EQUITY	58 711	57 678	59 085
Long-term liabilities			
Provisions for deferred income tax	2 251	2 085	1 670
Provisions for liabilities	499	231	538
Other long-term liabilities	1 745	4 362	6 560
	4 495	6 678	8 768
Short-term liabilities			
Bank credits and loans	6 476	4 000	9 707
Trade and other liabilities	41 771	25 892	55 004
Income tax liabilities	324	224	70
Provisions for liabilities	2 054	2 114	2 796
	50 625	32 230	67 577
Other liabilities	121		
TOTAL LIABILITIES	113 952	96 586	135 430

III. CONSOLIDATED PROFIT AND LOSS ACCOUNT (PLN THOUSAND)

	1 January 2013– 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Sales revenues	299 152	184 067	160 122
Own sales costs	-260 430	-154 961	-133 243
Gross profit (loss) on sales	38 722	29 106	26 879



Other operating revenues	512	946	583
Sales costs	-30 210	-23 907	-23 993
General and administrative costs	-6 572	-7 280	-7 339
Other operating costs	-296	-1 405	-4 022
Profit (loss) on operating activities	2 156	-2 540	-7 892
Financial revenues	1 460	2 213	715
Financial costs	-1 321	-648	-1 138
Profit (loss) before tax	2 295	-975	-8 315
Income tax	-626	-171	760
current	-386	-380	70
deferred	-240	209	690
Net profit (loss)	1 669	-1 146	-7 555
Net profit (loss) attributable to:			
the shareholders of a dominant entity	1 952	1 273	-6 349
The minority shareholders	-283	-2 419	-1 206
Profit (loss) per share attributable to the shareholders of a dominant entity			
Ordinary and Diluted	0.26	0.17	-0.86

IV. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (PLN THOUSAND)

Statement of comprehensive income	1 January 2013 – 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Net profit (loss)	1 669	-1 146	-7 555
Items, which in future may be recognized in the balance sheet result			
Financial Assets available for sale	342	-209	-699
Settlement of hedging instruments	0	0	0
Income Tax regarding other comprehensive income	-65	40	133
Other net comprehensive income	277	-169	-566
Items, which in future would not be recognized in the balance sheet result			
Comprehensive income for the period	1 946	-1 315	-8 121
Comprehensive income for the period attributable to the shareholders of a dominant entity	2 229	1 104	-6 915
Comprehensive income for the period attributable to the minority shareholders	-283	-2 419	-1 206



V. CONSOLIDATED CASH FLOW STATEMENT (PLN THOUSAND)

	1 January 2013 – 31 December 2013	1 January 2012 – 31 December 2012	1 January 2011 – 31 December 2011
Operating Activities			
Profit (Loss) before Tax	2 295	-975	-8 315
Items Adjustments	-2 070	15 022	-28 356
Depreciation	2 235	2 161	2 152
Interests received	321	-272	-381
Dividend received	-69	-107	-52
Profit (Loss) on Investment Activities	-87	-62	-33
Change in Inventories	1 672	19 242	-6 315
Change in accounts receivable	-20 800	9 401	-41 726
Change in Liabilities and Reserves	14 397	-13 785	18 834
Change in other assets	5	-1 429	-495
Income Tax Paid	-285	-226	-266
Other	541	99	-74
Net cash from operating activities	225	14 047	-36 671
Investment Activities			
Inflows	216	180	184
Inflows proceeding from disposal of intangible assets and tangible fixed assets	138	73	132
Dividends received	69	107	52
Interests	9		
Outflows	-5 828	-3 519	-4 644
Outflows regarding acquisition of intangible and tangible fixed assets	-5 808	-3 519	-4 644
Outflows regarding acquisition of financial assets	-20		
Other outflows	0	0	0
Net cash from investment activities	-5 612	-3 339	-4 460
Financial Activities			
Inflows	6 994	4 478	10 650
Inflows from share issue	0	0	300
Inflows from credits and loans	6 476	4 000	9 707
Interests	518	478	643
Inflows from financial lease	0	0	0



Outflows	-6 986	-11 415	-162
Acquisition of shares	0	0	-10
Dividends and other payments to shareholders	-732		
Repayment of credits and loans	-4 865	-11 207	-2
Payment of dues arising from financial leases	-116	-11	-99
Interest Paid	-1 092	-105	-51
Own shares acquisition	-181	-92	0
Net cash from financial activities	8	-6 937	10 488
Change in Cash	-5 379	3 771	-30 643
Opening balance of cash	5 267	11 496	42 139
Closing balance of cash	9 888	15 267	11 496

VI. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (PLN THOUSAND)

For the period of 1 January 2013 – 31 December 2013

	Capital reserve from sale of shares at premium	Retained Earnings	Revaluation Capital	Own shares	TOTAL	Non-controlling entities' equity	TOTAL EQUITY
		Equity attributa	ble to the sha entity		of a dominant		
Status as at 1 January 2013	38 514	23 125	-735	-92	60 812	-3 134	57 678
Net profit	0	1 952	0		1 952	-283	1 669
Share capital increase in a subsidiary (consolidation correction)		-1 573			-1 573	1 573	0
Financial assets available for sale adjusted for the deferred tax	0	0	277		277	0	277
Allocation of a part of profit for 2012 to dividend payment		-732			-732		-732
Own shares acquisition for redemption purposes				-181	-181		-181
Status as at 31 December 2013	38 514	22 772	-458	-273	60 555	-1 844	58 711



For the period of 1 January 2012 – 31 December 2012

	Capital reserve from sale of shares at premium	Retained Earnings	Revaluation Capital	Own shares	TOTAL	Non-controlling entities' equity	TOTAL EQUITY
		Equity attributa					
Status as at 1 January 2012	38 514	21 852	-566	0	59 800	-715	59 085
Net profit	0	1 273	0		1 273	-2 419	-1 146
Financial assets available for sale adjusted for the deferred tax	0	0	-169		-169	0	-169
Own shares acquisition for redemption purposes				-92	-92		-92
Status as at 31 December 2012	38 514	23 125	-735	-92	60 812	-3 134	57 678

For the period of 1 January 2011 – 31 December 2011

	Capital reserve from sale of shares at premium	Retained Earnings	Revaluation Capital	TOTAL	Non-controlling entities' equity	ΤΟΤΑΙ ΕQUITY
	Equity att	ributable to the sh enti				
Status as at 1 January 2011	38 514	28 201	-224	66 491	92	66 583
Acquisition of shares					99	99
Share capital increase					300	300
Net profit	0	-6 349	0	-6 349	-1 206	-7 555
Financial assets available for sale adjusted for the deferred tax	0	0	-342	-342	0	-342
Status as at 31 December 2011	38 514	21 852	-566	59 800	-715	59 085